

**TOWN OF MARKHAM**  
**Operating Budget**  
**(Excluding Planning & Design, Engineering, Waterworks and Building Standards)**  
**Financial Results for the Six Months Ended June 30, 2011**  
(in millions of dollars)

	2011 YTD Actuals	2011 YTD Budget	Variance fav./(unfav.)	Annual Budget	Year-end Variance* Projection Range Fav./(Unfav) From To	
<b>Revenues</b>						
Taxation Revenues	103.695	103.225	0.470	115.199		
General Revenues	11.099	10.842	0.257	1.473		
User Fees & Service Charges	8.409	8.606	(0.197)	25.028		
Grant & Subsidy Revenues	0.589	0.574	0.015	18.563		
Other Income	2.063	1.781	0.282	4.297		
<b>Revenues Total</b>	<b>125.855</b>	<b>125.028</b>	<b>0.827</b>	<b>164.560</b>	<b>0.000</b>	<b>1.000</b>
<b>Expenditures</b>						
Salaries & Benefits	45.460	46.035	0.575	96.100		
Material & Supplies	3.373	3.461	0.088	6.609		
Purchased Services	16.856	16.752	(0.104)	34.008		
Other Expenditures	20.092	19.821	(0.271)	27.843		
<b>Expenditures Total</b>	<b>85.781</b>	<b>86.069</b>	<b>0.288</b>	<b>164.560</b>	<b>0.000</b>	<b>0.500</b>
<b>Net Revenues / (Expenditures)</b>	<b>40.074</b>	<b>38.959</b>	<b>1.115</b>	<b>0.000</b>	<b>0.000</b>	<b>1.500</b>

\* Includes year-end accounting accrual of \$2.200M.

**TOWN OF MARKHAM**  
**Planning & Design Operating Budget**  
**Financial Results for the Six Months Ended June 30, 2011**  
(in millions of dollars)

	2011 YTD Actuals	2011 YTD Budget	Variance fav./((unfav.))	Annual Budget	Year-end Projection
<b>Revenues</b>					
User Fees & Service Charges	3.067	2.941	0.126	6.964	
<b>Revenues Total</b>	<b>3.067</b>	<b>2.941</b>	<b>0.126</b>	<b>6.964</b>	<b>7.090</b>
<b>Expenditures</b>					
Salaries & Benefits	1.965	2.152	0.187	4.602	
Material & Supplies	0.017	0.025	0.008	0.050	
Purchased Services	0.640	0.665	0.025	1.309	
<b>Expenditures Total</b>	<b>2.622</b>	<b>2.842</b>	<b>0.220</b>	<b>5.961</b>	<b>5.560</b>
<b>Surplus/(Deficit)</b>	<b>0.445</b>	<b>0.099</b>	<b>0.346</b>	<b>1.003</b>	<b>1.530</b>
Transfer to Reserve	0.039	0.039	0.000	1.003	1.530
<b>Net Revenues / (Expenditures)</b>	<b>0.406</b>	<b>0.060</b>	<b>0.346</b>	<b>0.000</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Engineering Operating Budget**  
**Financial Results for the Six Months Ended June 30, 2011**  
(in millions of dollars)

	2011 YTD Actuals	2011 YTD Budget	Variance fav./((unfav.))	Annual Budget	Year-end Projection
<b>Revenues</b>					
General Revenues	0.008	0.019	(0.011)	0.039	
User Fees & Service Charges	2.161	1.956	0.205	5.009	
<b>Revenues Total</b>	<b>2.169</b>	<b>1.975</b>	<b>0.194</b>	<b>5.048</b>	<b>5.240</b>
<b>Expenditures</b>					
Salaries & Benefits	1.511	1.952	0.441	4.191	
Material & Supplies	0.012	0.024	0.012	0.049	
Purchased Services	0.887	0.901	0.014	1.843	
<b>Expenditures Total</b>	<b>2.410</b>	<b>2.877</b>	<b>0.467</b>	<b>6.083</b>	<b>5.300</b>
<b>Deficit</b>	<b>(0.241)</b>	<b>(0.902)</b>	<b>0.661</b>	<b>(1.035)</b>	<b>(0.060)</b>
Transfer from Reserve	0.039	0.039	0.000	(1.035)	(0.060)
<b>Net Expenditures</b>	<b>(0.280)</b>	<b>(0.941)</b>	<b>0.661</b>	<b>0.000</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Building Standards Operating Budget**  
**Financial Results for the Six Months Ended June 30, 2011**  
(in millions of dollars)

	2011 YTD Actuals	2011 YTD Budget	Variance fav./((unfav.))	Annual Budget	Year-end Projection
<b>Revenues</b>					
General Revenues	7.024	3.717	3.307	6.582	
User Fees & Service Charges	0.018	0.015	0.003	0.030	
<b>Revenues Total</b>	<b>7.042</b>	<b>3.732</b>	<b>3.310</b>	<b>6.612</b>	<b>10.565</b>
<b>Expenditures</b>					
Salaries & Benefits	2.020	2.437	0.417	5.236	
Material & Supplies	0.022	0.032	0.010	0.065	
Purchased Services	1.089	1.061	(0.028)	2.122	
<b>Expenditures Total</b>	<b>3.131</b>	<b>3.530</b>	<b>0.399</b>	<b>7.423</b>	<b>6.500</b>
<b>Surplus/(Deficit)</b>	<b>3.911</b>	<b>0.202</b>	<b>3.709</b>	<b>(0.811)</b>	<b>4.065</b>
Transfer from Reserve				(0.811)	4.065
<b>Net Revenues / (Expenditures)</b>	<b>3.911</b>	<b>0.202</b>	<b>3.709</b>	<b>0.000</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Development Services Reserve Balances**  
**As at June 30, 2011**  
**(in millions of dollars)**

<b><u>Planning &amp; Engineering Development Fee Reserve</u></b>	<b>2011 Budget</b>		<b>2011 Projection</b>
<b>Beginning Balance</b>	(1.476)		(1.476)
<b>Transfer from/(to) Capital and Interest</b>	(0.208)		(0.208)
<b>Transfer to/(from) Reserves</b>	(0.032)		1.470
<b>Planning &amp; Engineering Reserve Ending Balance</b>	<b>(1.716)</b>		<b>(0.214)</b>

<b><u>Building Fee Reserve</u></b>	<b>2011 Budget</b>		<b>2011 Projection</b>
<b>Beginning Balance</b>	(0.090)		(0.090)
<b>Transfer from/(to) Capital and Interest</b>	(0.080)		(0.080)
<b>Transfer to/(from) Reserves</b>	(0.811)		4.065
<b>Building Reserve Ending Balance</b>	<b>(0.981)</b>		<b>3.895</b>

**TOWN OF MARKHAM**  
**Operating Budget For Waterworks**  
**Financial Results for the Six Months Ended June 30, 2011**  
**(in millions of dollars)**

	2011 YTD Actuals	2011 YTD Budget	Variance fav./ (unfav.)	Annual Budget	Year-End Variance Projection Range Fav./ (Unfav.) From To	
<b>Sales &amp; Purchases of Water</b>						
<b>Water Revenue</b>						
Water & Sewer Billing	33.024	34.333	(1.309)	74.026		
<b>Water Expenditure</b>						
Contracted Municipal Services	23.237	24.117	0.880	51.552		
<b>Net Sales &amp; Purchases of Water</b>	<b>9.787</b>	<b>10.216</b>	<b>(0.429)</b>	<b>22.474</b>	<b>(1.000)</b>	<b>0.000</b>
<b>Operations</b>						
<b>Other Revenues</b>						
User Fees & Service Charges	0.463	0.313	0.150	0.948		
<b>Other Revenues Total</b>	<b>0.463</b>	<b>0.313</b>	<b>0.150</b>	<b>0.948</b>	<b>0.000</b>	<b>0.000</b>
<b>Other Expenditures</b>						
Salaries & Benefits	2.539	2.707	0.168	5.663		
Material & Supplies	0.258	0.338	0.080	0.671		
Purchased Services (excluding Contracted						
Municipal Services)	3.334	3.352	0.018	5.174		
Financial Expenses	0.000	0.044	0.044	0.089		
<b>Expenditures Total</b>	<b>6.131</b>	<b>6.441</b>	<b>0.310</b>	<b>11.597</b>	<b>0.500</b>	<b>0.000</b>
<b>Surplus/(Deficit)</b>	<b>4.119</b>	<b>4.088</b>	<b>0.031</b>	<b>11.825</b>	<b>(0.500)</b>	<b>0.000</b>
Transfer from Reserve	11.825	11.825	0.000	11.825		
<b>Net Revenues / (Expenditures)</b>	<b>(7.706)</b>	<b>(7.737)</b>	<b>0.031</b>	<b>0.000</b>	<b>(0.500)</b>	<b>0.000</b>