

**TOWN OF MARKHAM**  
**Operating Budget**  
**(Excluding Planning & Design, Engineering, Waterworks and Building Standards)**  
**Financial Results for the Three Months Ended March 31, 2012**  
**(in millions of dollars)**

	<b>2012 Actual</b>	<b>2012 Budget</b>	<b>Variance fav./(unfav.)</b>	<b>Annual Budget</b>
<b>Revenues</b>				
Taxation Revenues	57.277	57.277	0.000	121.077
General Revenues	4.680	4.419	0.261	25.310
User Fees & Service Charges	5.604	5.352	0.252	19.930
Grant & Subsidy Revenues	0.310	0.353	(0.043)	1.529
Other Income	0.987	0.965	0.022	3.708
<b>Revenues Total</b>	<b>68.858</b>	<b>68.366</b>	<b>0.492</b>	<b>171.554</b>
<b>Expenditures</b>				
Salaries & Benefits	22.317	22.619	0.302	101.831
Material & Supplies	1.854	2.191	0.337	6.859
Purchased Services	9.153	10.383	1.230	37.485
Other Expenditures	19.521	19.252	(0.269)	25.379
<b>Expenditures Total</b>	<b>52.845</b>	<b>54.445</b>	<b>1.600</b>	<b>171.554</b>
<b>Net Revenues</b>	<b>16.013</b>	<b>13.921</b>	<b>2.092</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Planning & Design Operating Budget**  
**Financial Results for the Three Months Ended March 31, 2012**  
(in millions of dollars)

	<b>2012 Actual</b>	<b>2012 Budget</b>	<b>Variance fav./(unfav.)</b>	<b>Annual Budget</b>
<b>Revenues</b>				
Planning & Design Fees	1.439	1.288	0.151	6.170
<b>Revenues Total</b>	<b>1.439</b>	<b>1.288</b>	<b>0.151</b>	<b>6.170</b>
<b>Expenditures</b>				
Salaries & Benefits	1.169	1.207	0.038	5.052
Material & Supplies	0.016	0.012	(0.004)	0.050
Purchased Services	0.418	0.413	(0.005)	1.584
<b>Expenditures Total</b>	<b>1.603</b>	<b>1.632</b>	<b>0.029</b>	<b>6.686</b>
<b>Deficit</b>	<b>(0.164)</b>	<b>(0.344)</b>	<b>0.180</b>	<b>(0.516)</b>
Transfer from Reserve				(0.516)
<b>Net Expenditures</b>	<b>(0.164)</b>	<b>(0.344)</b>	<b>0.180</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Engineering Operating Budget**  
**Financial Results for the Three Months Ended March 31, 2012**  
(in millions of dollars)

	<b>2012 Actual</b>	<b>2012 Budget</b>	<b>Variance fav./(unfav.)</b>	<b>Annual Budget</b>
<b>Revenues</b>				
Engineering Fees	1.155	0.355	0.800	5.446
<b>Revenues Total</b>	<b>1.155</b>	<b>0.355</b>	<b>0.800</b>	<b>5.446</b>
<b>Expenditures</b>				
Salaries & Benefits	0.872	0.963	0.091	4.304
Material & Supplies	0.010	0.010	0.000	0.049
Purchased Services	0.487	0.505	0.018	1.967
<b>Expenditures Total</b>	<b>1.369</b>	<b>1.478</b>	<b>0.109</b>	<b>6.320</b>
<b>Deficit</b>	<b>(0.214)</b>	<b>(1.123)</b>	<b>0.909</b>	<b>(0.874)</b>
Transfer from Reserve				(0.874)
<b>Net Expenditures</b>	<b>(0.214)</b>	<b>(1.123)</b>	<b>0.909</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Building Standards Operating Budget**  
**Financial Results for the Three Months Ended March 31, 2012**  
(in millions of dollars)

	<b>2012 Actual</b>	<b>2012 Budget</b>	<b>Variance fav./(unfav.)</b>	<b>Annual Budget</b>
<b>Revenues</b>				
Building Permits	2.797	1.832	0.965	7.943
Other Revenues	0.011	0.007	0.004	0.030
<b>Revenues Total</b>	<b>2.808</b>	<b>1.839</b>	<b>0.969</b>	<b>7.973</b>
<b>Expenditures</b>				
Salaries & Benefits	1.111	1.020	(0.091)	5.278
Material & Supplies	0.012	0.016	0.004	0.065
Purchased Services	0.544	0.552	0.008	2.160
<b>Expenditures Total</b>	<b>1.667</b>	<b>1.588</b>	<b>(0.079)</b>	<b>7.503</b>
<b>Surplus</b>	<b>1.141</b>	<b>0.251</b>	<b>0.890</b>	<b>0.470</b>
Transfer to Reserve				0.470
<b>Net Revenues</b>	<b>1.141</b>	<b>0.251</b>	<b>0.890</b>	<b>0.000</b>

**TOWN OF MARKHAM**  
**Operating Budget For Waterworks**  
**Financial Results for the Three Months Ended March 31, 2012**  
(in millions of dollars)

	<b>2012 Actual</b>	<b>2012 Budget</b>	<b>Variance fav./ (unfav.)</b>	<b>Annual Budget</b>
<b>Sales &amp; Purchases of Water</b>				
<b>Water Revenue</b>				
Water & Sewer Billing	17.168	18.243	(1.075)	80.740
<b>Water Expenditure</b>				
Contracted Municipal Services	12.769	12.617	(0.152)	56.772
<b>Net Sales &amp; Purchases of Water</b>	<b>4.399</b>	<b>5.626</b>	<b>(1.227)</b>	<b>23.968</b>
<b>Operations</b>				
<b>Other Revenues</b>				
User Fees & Service Charges	0.370	0.108	0.262	0.903
<b>Other Revenues Total</b>	<b>0.370</b>	<b>0.108</b>	<b>0.262</b>	<b>0.903</b>
<b>Other Expenditures</b>				
Salaries & Benefits	1.590	1.591	0.001	6.441
Non Personnel Expenditures	2.816	2.793	(0.023)	6.344
<b>Net Revenues</b>	<b>4.406</b>	<b>4.384</b>	<b>(0.022)</b>	<b>12.785</b>
<b>Surplus/(Deficit)</b>	<b>0.363</b>	<b>1.350</b>	<b>(0.987)</b>	<b>12.086</b>
Transfer to Reserve				12.086
<b>Net Revenues / (Expenditures)</b>	<b>0.363</b>	<b>1.350</b>	<b>(0.987)</b>	<b>0.000</b>