

March 2012 Year-To-Date (YTD) Review of Operations

General Committee

May 14, 2012



March YTD Results of Operations

(excluding Planning & Design, Engineering, Building Services and Waterworks)
(\$ in millions)

Revenues
**Favourable variance
of \$0.492M**

Town's March YTD Results of Operations
Favourable Variance of \$2.092M vs. Budget

Personnel
**Favourable variance
of \$0.302M**

Non-Personnel
**Favourable variance
of \$1.298M**

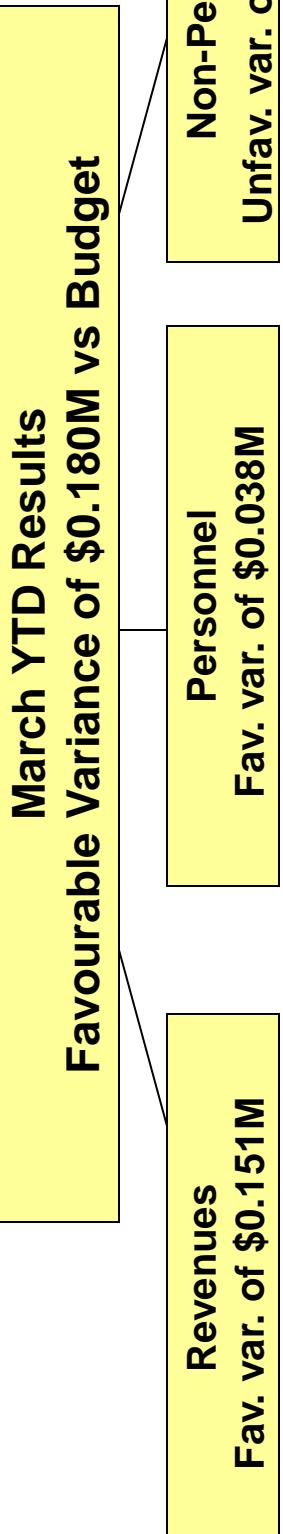
Revenues	Fav./Unfav.
Investment Income	0.244 M
Aquatics Programs	0.118 M
Children & Pre-school Recreation Programs	0.108 M
New Property Tax Account Setup Fees	0.063 M
Fitness Memberships	(0.111) M
Other	0.070 M

Personnel	Fav./Unfav.)
Full time Salaries net of vacancy backfills & Part Time Salaries	0.389 M
Other	(0.087) M

Expenditures	Fav./Unfav.)
Winter Maintenance	1.360 M
Training/Travel/Promotion/Advertising/Professional Fees	0.164 M
Non-personnel Expenditure Capping	((0.341)) M
Other	0.115 M

Planning & Design Operating Budget

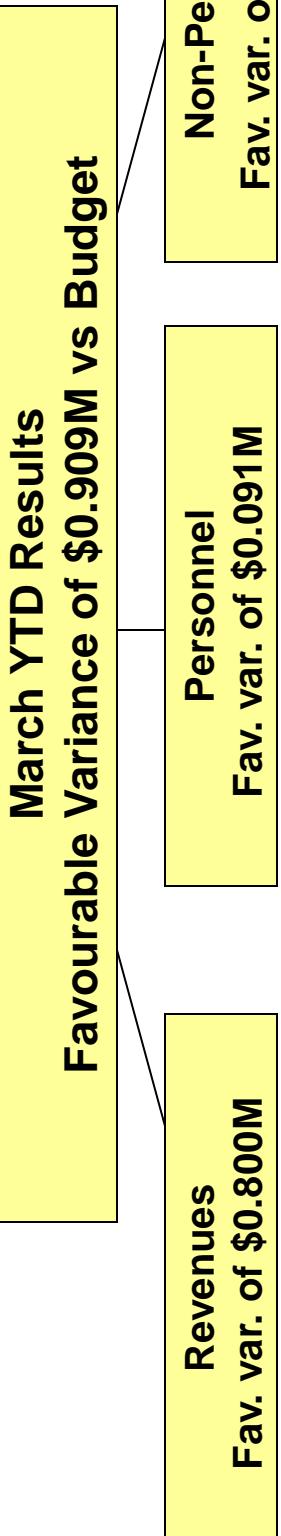
(\$ in millions)



Favourable variance of \$0.180M compared to budget is due to higher development application activity

Engineering Operating Budget

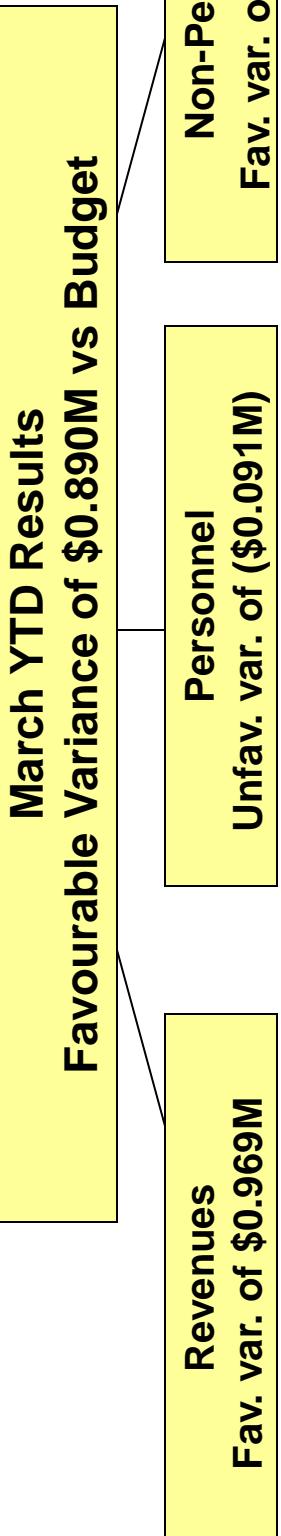
(\$ in millions)



Favourable variance of \$0.909M compared to budget due to higher development fee application activity

Building Standards Operating Budget

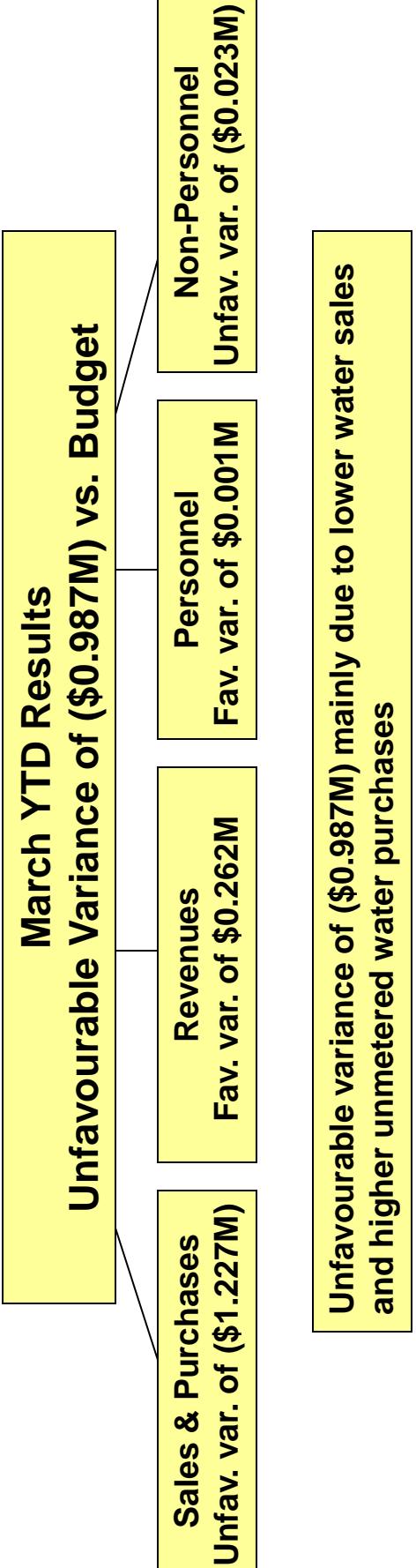
(\$ in millions)



Favourable variance of \$0.890M compared to budget due to higher development fee permit activity

Waterworks Operating Budget

($\$$ in millions)



Next Steps

- Staff will continue to monitor the results of Operations each month and identify strategies, where necessary, to mitigate the unfavourable variances
- Staff will provide a year-end projection as part of the June 2012 year-to-date review of operations.