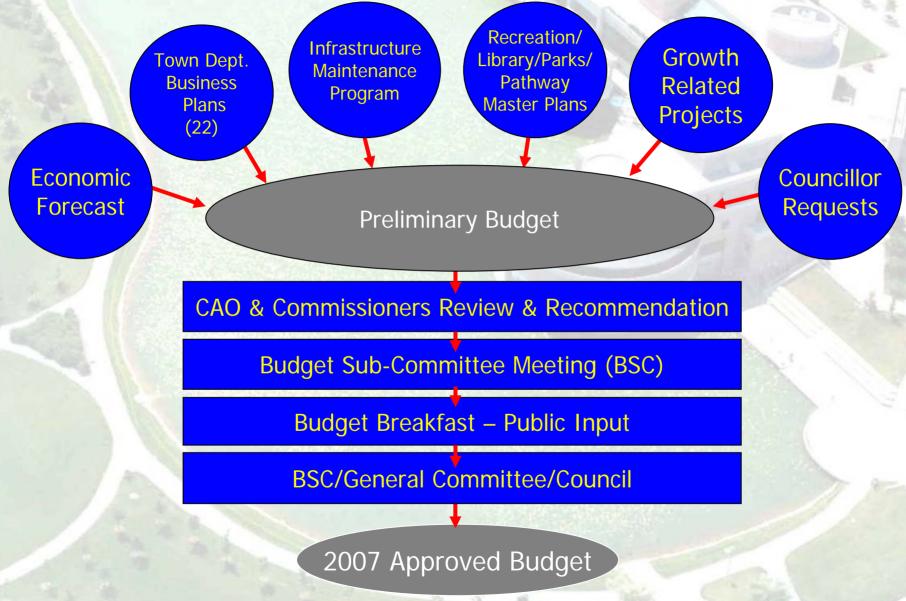
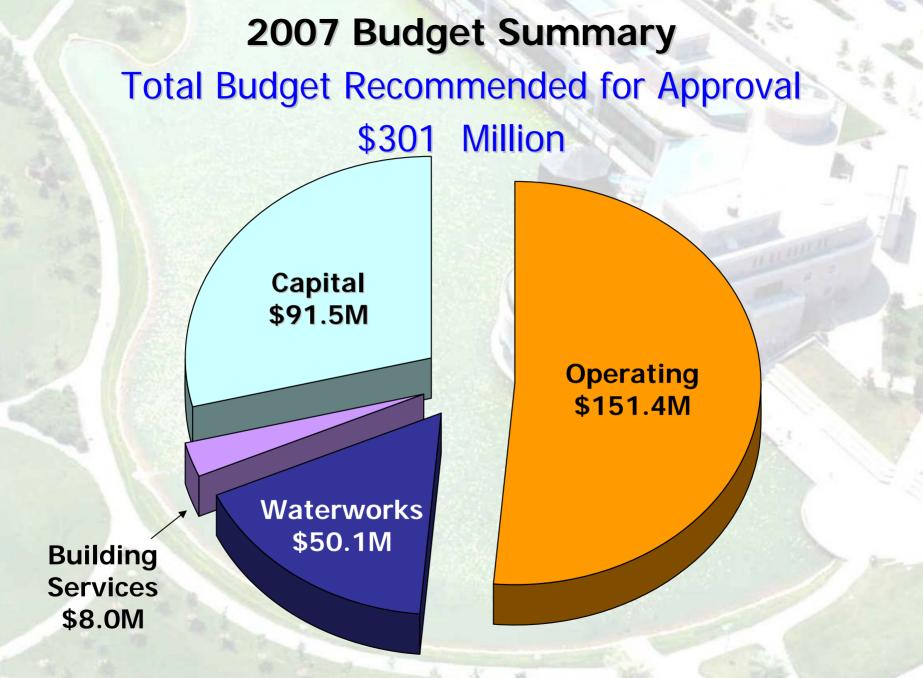


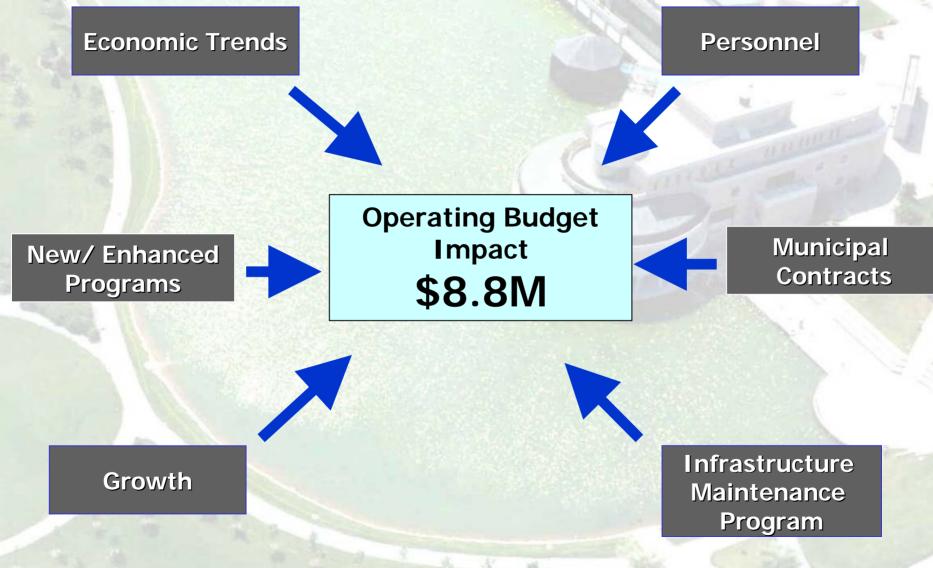
May 8, 2007 Council Meeting Presentation

Integration of Business Planning/Budget Process

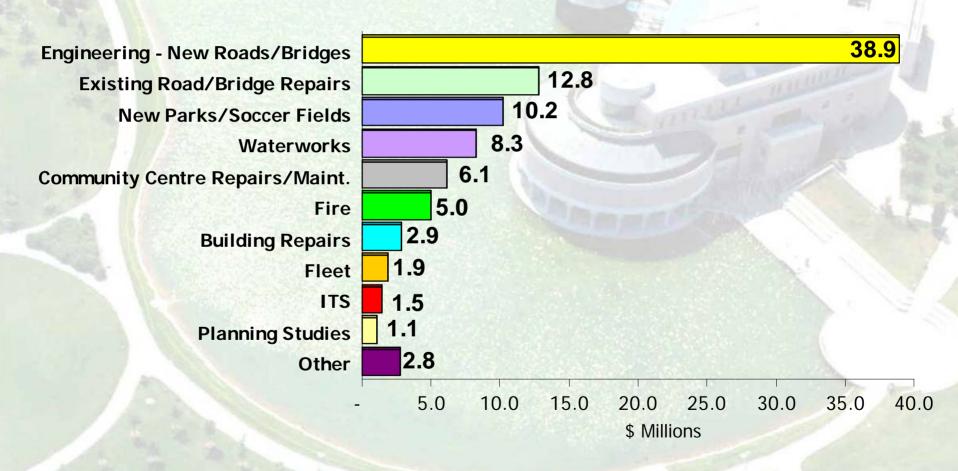




Economic Forecast - Budget Impact



2007 Capital Expenditures by Department/Area \$91.5 Million



2007 Operating Budget Comparison of Revenues – 2006 to 2007 (\$ Millions)

	2006	2007	Increase	% Tax Rate
Total Budgeted Revenues	\$142.6	\$147.8	\$5.2	5.78%
Assessment Growth			\$2.8	3.08%
Development Services Revised Fe	e Model		\$2.1	2.34%
Other Revenues			\$0.3	0.36%
Total Change in Budgeted Rever	nues		\$5.2	5.78%

2007 Operating Budget Comparison of Expenditures – 2006 to 2007 (\$ Millions)

	2006	2007	Increase	% Tax Rate
Total Budgeted Expenses	\$142.6	\$151.4	\$8.8	9.76%
Salary Grid Movement and Wage Settlements		Call and	\$2.9	3.18%
New Staff			\$1.9	2.13%
Ramp-up for two fire stations and East Markham C.C	C. & Library		\$0.9	1.00%
Waste Collection Growth and Inflation			\$0.7	0.77%
Utilities Increases			\$0.5	0.55%
Tax Funded Capital			\$0.5	0.55%
Winter Maintenance Contracts			\$0.5	0.55%
Parks, Roads and Fleet Growth & Inflation			\$0.5	0.53%
Insurance			\$0.2	0.25%
Electricity and Maintenance for Street Lights			\$0.2	0.17%
Other Expenditures			\$0.1	0.07%
Total Change in Budgeted Expenses			\$8.8	9.76%

2007 Operating Budget Summary (\$ Millions)

	Approved Budget 2006	Proposed Budget 2007	Increase	% Tax Rate Increase
REVENUES	\$142.6	\$147.8	\$5.2	5.78%
EXPENDITURES	\$142.6	\$151.4	\$8.8	9.76%
Operating Budget	Shortfall		\$3.6	3.98%

\$3.6 Million shortfall translates into an increase of 3.98% in the net tax rate

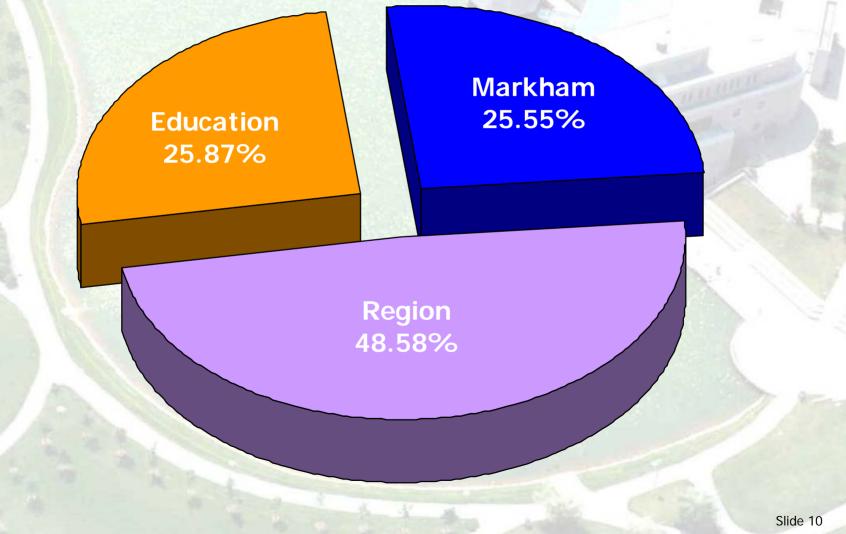
Impact of Tax Rate Increase

Average Current Value of a Single Family Detached Household in Markham = \$403,000

Annual Tax Dollar Impact per Average Household 3.98% Tax Rate Increase = \$40.20

2007 Property Tax Distribution Residential

Markham's 3.98% tax increase has an impact of 1.02% on the total tax bill



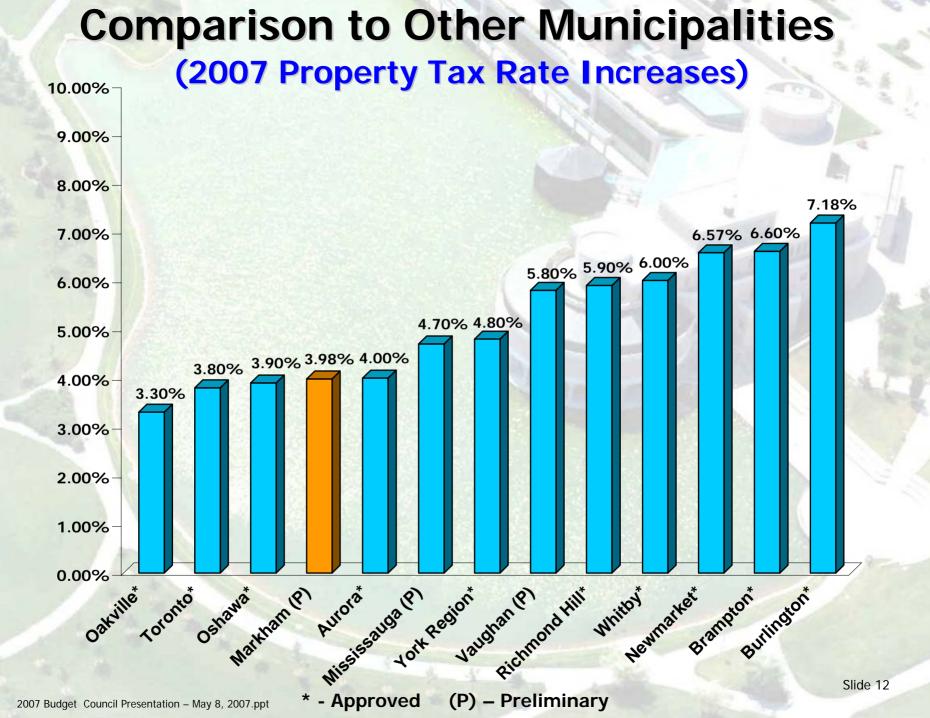
2007 Property Tax Distribution Non-Residential

Markham's 3.98% tax increase has an impact of 0.52% on the total tax bill

Education 62.05%

Markham 13.08%

Region 24.87%



2007 Budget Summary Highlights Fiscal Stewardship

Financially Prudent

Personnel Ramp-ups

Auditor General

2007 Budget Summary Highlights Environment

	Three Additional Hybrid Vehicles	\$0.1M
	Down Stream Improvements Works Program	\$1.3M
>	Markham Energy Conservation Office Energy Retrofit Project	\$0.3M
>	Pesticide Free Turf maintenance/Enhanced Cultural Practices	\$0.3M
\triangleright	Markham Environmental Sustainability Fund	\$0.3M
\triangleright	Enhanced Tree Planting Initiatives	\$0.3M
\triangleright	Continuation of Community Mailbox Recycling Pilot Project	\$0.1M
>	Roll-out of Mission Green waste diversion program to apt. buildings	\$0.1M
	Mission Green program provided at Special Events	\$0.1M
	Don Mills Culvert Rehab. (Steeles Ave. East to German Mills Creek)	\$1.3M

Transition to recycled paper for all stationery requirements





2007 Budget Summary Highlights Transportation and Transit

Birchmount Road Extension Phase 1 (14th Avenue to Enterprise Dr.) \$15.6M **Road Resurfacing and Improvements** \$5.6M > Widening of Rodick Road (Miller to 14th Avenue) \$3.8M Bridges and Culverts Improvement Program \$3.3M Bullock Widening (McCowan & Bullock Intersection) \$0.6M **New Sidewalks** \$0.5M \geq Enhanced Bike Routes & Pedestrian Pathways \$0.4M Additional funding for Travel Demand Management \$0.3M





2007 Budget Summary Highlights Parks, Recreation, Culture & Library Master Plan/Public Safety

4	New Parks	\$4.3M
	Soccer fields (York District School Board Partnership, Angus Glen C.C.)	\$2.4M
	Berczy Park Waterplay and Tennis Courts	\$0.9M
	East Cathedral Community Park including Waterplay	\$0.8M
	Traffic Calming Program	\$0.7M
	Construction of new Ward Building at Markham Museum	\$3.0M





2007 Budget Summary Highlights Service Levels

- Service Levels Maintained or Enhanced
- Reserve Studies for Capital Life Cycle Repair and Replacement
- Recreation Department Re-organization
- Construction of one new Fire Station



2007 Budget Summary Highlights Diversity

- Diversity Strategy
- Celebrate Markham
- Development of a Translation Policy
- CareerBridge Program





2007 Budget Summary Highlights Growth Management

- Economic Competitiveness ICI Intensification Study
- Agriculture Activity and Policy
- Markham Transportation Planning Study Model
- Growth Summit

Financial Recommendations

- That Council approve a 2007 property tax rate increase of 3.98%
- And that Council approve the 2007 Operating Budget for Town services which totals \$151,419,368, (excluding prior year surplus);
- And that Council approve the 2007 Capital Budget that totals \$91,467,300;
- And that Council approve the 2007 Waterworks Operating Budget that totals \$50,146,462, (excluding prior year surplus);
- And that Council approve the 2007 Building Standards Budget that totals \$8,045,000.