Building Markham's Future Together

2009 Year End Review of Operations

General Committee Meeting

February 22, 2010



2009 Year End Results of Operations

(excluding Planning & Design, Engineering, Building Services and Waterworks)

Town's Year End Results of Operations Favourable Variance of \$4.986M

Revenues Fav. var. of \$4.441M

Personnel Fav. var. of \$1.034M

Non-Personnel Unfav. var. of (\$0.489M)

Income from Investments	\$1.778M
Supplemental Property Taxes	\$1.428M
Tax Interest and Penalties	\$1.381M
Grants & Subsidies	\$0.305M
Unclaimed Refundable Deposits – Developer Front Ending Agreements	\$0.256M
Library Revenues	\$0.112M
Recreation Revenue	\$0.095M
Museum Revenue	(\$0.121M)
Theatre Revenue	(\$0.167M)
Fire Revenue	(\$0.238M)
Financial Svcs. Admin. Fees/Legal Fees	(\$0.560M)
Other	\$0.172M

Full Time Salaries	\$3.553M
Overtime	(\$1.377M)
Salary Gapping	(\$0.455M)
Other	(\$0.687M)

Winter Maintenance	(\$0.617M)
External Legal Fees	(\$0.266M)
Waste	(\$0.183M)
Recruitment Advertising	(\$0.123M)
Fuel	\$0.418M
Utilities	\$0.713M
Training, Travel, Promotion & Advertising, Rental/Lease, office supplies and Professional Fees	\$0.763M
Investment Income Transfer to Reserve	(\$1.278M)
Other	0.084

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2009 Year End Net Operation Surplus

(excluding Planning & Design, Engineering, Building Services and Waterworks)

Town's Year End Results Favourable Variance	\$4.986M
Year End Accounting Adjustments	<u>(\$2.998M)</u>
Town's Year End Net Operation Surplus	\$1.988M

\$1.988M

Transfers to Reserves or Reserves Funds as per the Town's Reserve Policy:

1.	Corporate	Stabilization	Reserve
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\$0.319M

(to top up reserve to a level equivalent to 15% of local tax revenues)

2. Environmental Land Acquisition Reserve Funds

\$0.596M

(to replenish for 2009 expenditures in this Fund)

3. Life Cycle Reserve Funds

\$1.073M

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Planning & Design

Year End Results
Unfavourable Variance of (\$0.703M) vs Budget

Revenues Unfav. var. of (\$1.311M)

Personnel Fav. var. of \$0.588M

Non-Personnel Fav. var. of \$0.020M

Unfavourable variance of (\$0.703M) vs budget due to lower revenues from user fees as a result of reduced development applications

Budgeted deficit (\$1.309M)
Actual deficit (\$2.012M)
Additional draw from Reserves (\$0.703M)

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Engineering

Year End Results Favourable Variance of \$0.663M vs Budget

Revenues Fav. var. of \$0.306M

Personnel Fav. var. of \$0.319M

Non-Personnel Fav. var. of \$0.038M

Favourable variance of \$0.663M vs budget due to lower personnel costs resulting from average 5 vacancies throughout the year and slightly higher revenues from user fees.

> (\$2.505M) **Budgeted deficit Actual deficit** (\$1.842M) Reduction in Draw from Reserves \$0.663M

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Towards a Sustainable Community MARKHAM

Building Services

Year End Results
Unfavourable Variance of (\$1.440M) vs Budget

Revenues Unfav. var. of (\$1.575M)

Personnel Fav. var. of \$0.163M

Non-Personnel Unfav. var. of (\$0.028M)

Unfavourable variance of (\$1.440M) vs budget due to lower revenues as a result of lower than budgeted building permit revenues

Budgeted deficit (\$0.375M)
Actual deficit (\$1.815M)
Additional draw from Reserves (\$1.440M)

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Development Services Reserve Balances

Planning & Engineering Development Fee Reserve	2009 Budget	2009 Actual
Beginning Balance	(1.716)	(1.716)
Transfer from/(to) Capital and Interest	-	(0.062)
Transfer to/(from) Reserves	(3.814)	(3.854)
Planning & Engineering Reserve Ending Balance	(5.530)	(5.632)

Building Fee Reserve	2009 Budget	2009 Actual
Beginning Balance	2.412	2.412
Transfer from/(to) Capital and Interest	-	(0.057)
Transfer to/(from) Reserves	(0.375)	(1.815)
Building Reserve Ending Balance	2.037	0.540

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Waterworks

Year End Results
Surplus of \$0.992M

Sales & Purchases Unfav. var. of (\$1.070M) Revenues Fav. var. of \$0.275M

Personnel Fav. var. of \$0.286M

Non-Personnel Fav. var. of \$1.501M

Year end surplus of \$0.992M due to favourable variances in non-personnel costs from deferral of projects, personnel costs as a result of average 5 vacancies and other revenues; offset by unfavourable variance in the net sales and purchases of water.

Budgeted surplus \$9.962M
Actual surplus \$10.954M
Additional transfer to Reserves \$0.992M

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Next Step

The audited statements are expected to be available by mid April, 2010, at which time Staff will report back to General Committee with the final results.

MARKHAM