Building Markham's Future Together

2010 Year End Review of Operations

General Committee Meeting

March 28, 2011



2010 Year End Results of Operations

(excluding Planning & Design, Engineering, Building Services and Waterworks)

Town's Year End Results of Operations Favourable Variance of \$4.368M

Revenues Fav. var. of \$1.544M Personnel Fav. var. of \$1.605M

Non-Personnel Fav. var. Of \$1.219M

Revenues	Fav./ (Unfav.)
Supplemental Property Taxes	0.632 M
Assessment Tax Revenue (one time)	0.447 M
Financial Services Administration Fees	0.343 M
Legal Revenue from Developer Agreements	0.079 M
Provincial & Federal Grants (WDO)	0.287 M
Provincial Offenses Act Revenue (one time)	0.376 M
Recreation Revenue	(0.387) M
Other	(0.233) M

Full Time Salaries	\$2.750M
Overtime	(\$0.319M)
Salary Gapping	(\$0.455M)
Other	(\$0.371M)

Expenditures	Fav./ (Unfav.)
Winter Maintenance	0.681 M
Travel/Promotion/Advertising/	
Professional Fees/Office Supplies	0.440 M
Operating Materials and Supplies	0.358 M
Contracted Services Agreements	0.259 M
Fuel	0.207 M
Utilities	0.139 M
Streetlight Hydro	(0.178) M
External Legal Services	(0.356) M
Other	(0.331) M

Building Markham's Future Together



2010 Year End Net Operation Surplus

(excluding Planning & Design, Engineering, Building Services and Waterworks)

Town's Year End Results Favourable Variance	\$4.368M
Year End Accounting Adjustments	<u>(\$2.285M)</u>
Town's Year End Net Operation Surplus	\$2.083M

Town's	Year	Fnd O	peration	Surplus
IUVVIIS	ı caı		peranon	Julpius

\$2.083M

Transfers to Reserves or Reserves Funds as per the Town's Reserve Policy:

- 1. Corporate Stabilization Reserve \$0.397M (to top up reserve to a level equivalent of 15% of local tax revenues)
- 2. Environmental Land Acquisition Reserve Funds \$0.124M (to replenish 2010 expenditures)
- 3. Life Cycle Replacement and Capital Reserve Fund \$1.562M

Building Markham's Future Together



Planning & Design Operating Budget

Year End Results
Favourable Variance of \$1.814M vs Budget

Revenues Fav. var. of \$1.878M

Personnel Unfav. var. of (\$0.085M)

Non-Personnel Fav. var. of \$0.021M

Favourable variance of \$1.814M compared to budget due to higher revenues resulting from higher development applications

Budgeted surplus \$0.157M
Actual surplus \$1.971M
Additional transfer to Reserves \$1.814M

Building Markham's Future Together



Engineering Operating Budget

Year End Results
Favourable Variance of \$3.933M vs Budget

Revenues Fav. var. of \$3.703M

Personnel Fav. var. of \$0.202M

Non-Personnel Fav. var. of \$0.028M

Favourable variance of \$3.933M compared to budget due to higher revenue resulting from higher development applications, and lower personnel costs resulting from an average of 3 vacancies throughout the year

Actual surplus Transfer to Reserves

\$2.363M \$2.363M



Building Standards Operating Budget

Year End Results
Favourable Variance of \$2.169M vs Budget

Revenues Fav. var. of \$1.725M

Personnel Fav. var. of \$0.411M

Non-Personnel Fav. var. of \$0.033M

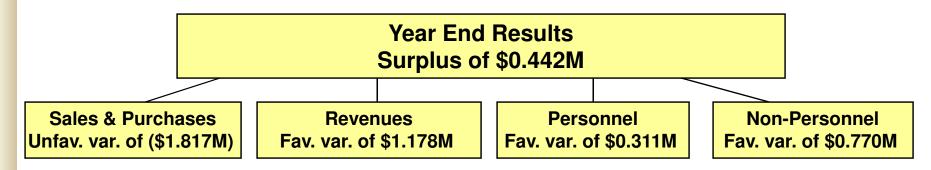
Favourable variance of \$2.169M compared to budget due to higher revenues resulting from higher development applications and lower personnel costs resulting from an average of 7 vacancies throughout the year

Budgeted deficit (\$2.724M)
Actual deficit (\$0.555M)
Reduction in Draw from Reserves \$2.169M

Building Markham's Future Together



Waterworks Operating Budget



Year end surplus of \$0.442M due to favourable variance in revenues from inspection and administrative fees for new subdivisions, lower non-personnel costs from water and wastewater construction, and lower personnel costs as a result of average 5 vacancies, offset by unfavourable variance in the net sales and purchases of water.

Budgeted surplus	\$9.432M
Actual surplus	\$9.874M
Additional transfer to Reserves	\$0.442M

Building Markham's Future Together



Next Step

1) The 2010 unaudited statements excluding Markham Enterprise Corporation (MEC) will be presented to General Committee in May 2011.