Building Markham's Future Together

2011 First Quarter Review of Operations

General Committee Meeting
May 30, 2011



First Quarter Results of Operations

(excluding Planning & Design, Engineering, Building Services and Waterworks)

Town's Q1 Results of Operations
Unfavourable Variance of (\$0.598M) vs. Budget

Revenues Unfav. var. of (\$0.149M)

Revenues	Fav./(Unfav.)	
Recreation Revenue	\$ (0.317) M	
Investment Income	0.107 M	
Other	0.061 M	
Total	\$ (0.149) M	

Personnel Fav. var. of \$0.342M

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Full Time Salaries	\$0.576M	
Overtime	(\$0.142M)	
Other	(\$0.092M)	
Total	\$0.342M	

Non-Personnel Unfav. var. Of (\$0.791M)

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Non-Personnel Expenditures	Fav./(Unfav.)	
Winter Maintenance (Net of Phase-in)	(0.969) M	
Training, Office Supplies, Travel,	0.207 M	
Advertising & Promotion, Professional		
Services		
Contracted Service Agreements	0.141 M	
Operating Materials & Supplies	0.113 M	
Fuel	0.051 M	
Non-personnel Expenditure Gapping	(0.242) M	
Other	(0.092) M	
Total	\$ (0.791) M	

Planning & Design Operating Budget

Q1 Results
Favourable Variance of \$0.007M vs Budget

Revenues Unfav. var. of (\$0.183M)

Personnel Fav. var. of \$0.186M

Non-Personnel Fav. var. of \$0.004M

Favourable variance of \$0.007M compared to budget due to personnel savings from 5 net vacancies offset by less development fee application activity

Engineering Operating Budget

Q1 Results
Favourable Variance of \$0.257M vs Budget

Revenues Unfav. var. of (\$0.067M)

Personnel Fav. var. of \$0.310M

Non-Personnel Fav. var. of \$0.014M

Favourable variance of \$0.257M compared to budget due to personnel savings from 11 net vacancies offset by less development fee application activity

Building Standards Operating Budget

Q1 Results
Favourable Variance of \$1.742M vs Budget

Revenues Fav. var. of \$1.491M Personnel Fav. var. of \$0.241M

Non-Personnel Fav. var. of \$0.010M

Favourable variance of \$1.742M compared to budget due to personnel savings from 10 net vacancies as well as higher development fee permit activity

Waterworks Operating Budget

Q1 Results
Favourable variance of \$0.292M vs. Budget

Sales & Purchases Unfav. var. of (\$0.067M) Revenues Fav. var. of \$0.089M Personnel Fav. var. of \$0.153M

Non-Personnel Fav. var. of \$0.117M

Favourable variance of \$0.292M due to lower personnel costs as a result of average 9 vacancies and savings in materials and supplies offset by an unfavourable variance in the net sales and purchases of water.

Next Steps

- Staff will continue to monitor the results of Operations each month and identify strategies, where necessary, to mitigate the unfavourable variance from winter maintenance
- Staff will provide a year-end projection as part of the June 2011 year-to-date review of operations.