

## EXHIBIT I

**UNIONVILLE BUSINESS IMPROVEMENT AREA  
2018 BUDGET**

	<u>2018 Budget</u>	<u>2017 Actual</u>	<u>2017 Budget</u>	<u>2018 Budget vs. 2017 Budget Incr./((Decr.))</u>
<b>Revenues</b>				
Member Tax Levy	205,982	205,982	205,982	-
Advertising Sales	-	250	-	-
Sponsorship	18,000	10,750	12,591	5,409
Fundraising & Other Revenues	55,400	85,267	33,260	22,140
Prior Year Surplus	4,374	17,684	17,684	(13,310)
<b>Total Revenues</b>	<u><b>283,756</b></u>	<u><b>319,933</b></u>	<u><b>269,517</b></u>	<u><b>14,239</b></u>
<b>Expenditures</b>				
Office Expenses	20,467	20,475	32,000	(11,533)
Audit Fees	1,924	1,924	1,920	4
Street Beautification	25,000	27,664	25,000	-
Advertising	66,318	53,967	65,793	525
Event & Entertainment Promotion	97,047	134,842	80,000	17,047
Contracted Services	69,000	73,828	60,060	8,940
Property Tax Adjustments	4,000	2,859	4,744	(744)
<b>Total Expenditures</b>	<u><b>283,756</b></u>	<u><b>315,559</b></u>	<u><b>269,517</b></u>	<u><b>14,239</b></u>
<b>Net Revenues</b>	<u>-</u>	<u><b>4,374</b></u>	<u>-</u>	<u>-</u>

**Breakdown of Fundraising & Other Revenue**

Grants	10,400	13,514	11,260	(860)
Grant from Central Counties Tourism	-	47,580	-	-
General Promotion	-	-	12,000	(12,000)
Olde Tyme X'mas	8,000	8,000	10,000	(2,000)
Central Counties Tourism	25,000	-	-	25,000
Sundry Revenue	12,000	16,173	-	12,000
<b>Total Fundraising &amp; Other Revenue</b>	<u><b>55,400</b></u>	<u><b>85,267</b></u>	<u><b>33,260</b></u>	<u><b>22,140</b></u>

## EXHIBIT II

**MARKHAM VILLAGE BUSINESS IMPROVEMENT AREA  
2018 BUDGET**

	<u>2018 Budget</u>	<u>2017 Actual</u>	<u>2017 Budget</u>	<b>2018 Budget vs. 2017 Budget Incr./((Decr.))</b>
<b>Revenues</b>				
Member Tax Levy	239,322	239,322	239,322	-
Event Promotion	18,622	18,622	13,900	4,722
Summer Career Placement Grant	5,000	5,326	5,000	-
Washroom Maintenance Recovery	22,591	22,591	22,591	-
Advertising	-	-	-	-
Prior Year Surplus	162,765	84,846	84,846	77,919
<b>Total Revenues</b>	<b><u>448,300</u></b>	<b><u>370,707</u></b>	<b><u>365,659</u></b>	<b><u>82,641</u></b>
<b>Expenditures</b>				
Salaries & Benefits	20,798	16,219	60,528	(39,730)
Office Expenses	38,905	25,477	36,566	2,339
Audit Fees	2,000	1,924	2,000	-
Street Beautification	58,500	9,755	17,000	41,500
Advertising	98,257	15,267	78,244	20,013
Event Promotion	115,093	72,129	117,110	(2,017)
Contracted Services	64,747	40,755	12,211	52,536
Washroom Maintenance	20,000	18,983	20,000	-
Property Tax Adjustments	30,000	7,433	22,000	8,000
<b>Total Expenditures</b>	<b><u>448,300</u></b>	<b><u>207,942</u></b>	<b><u>365,659</u></b>	<b><u>82,641</u></b>
<b>Net Revenues</b>	<b><u>-</u></b>	<b><u>162,765</u></b>	<b><u>-</u></b>	<b><u>-</u></b>