



BUILDING MARKHAM'S
FUTURE TOGETHER



March 2018 Year-to-Date Review of Operations

General Committee
May 22, 2018

2018 March Year-to-Date Review of Operations - Primary Operating Budget (excluding Planning & Design, Engineering, Building & Waterworks) (\$ in millions)

Council approved the 2018 annual operating budget of \$378.45M on December 12, 2017 which includes:

Budget	\$
Primary Operating Budget	204.66
Library	13.82
Planning & Design	10.29
Engineering	8.09
Building	9.96
Waterworks	131.63
Total	378.45

Details of the YTD operating results (January 1 to March 31) are outlined in this presentation

2018 March Year-to-Date Review of Operations - Primary Operating Budget (excluding Planning & Design, Engineering, Building & Waterworks) (\$ in millions)

	Actual	Budget	Variance Fav./(Unfav.)	% of YTD Budget
Revenues (A)	\$91.18M	\$90.29M	\$0.89M	101.0%
Personnel (B)	\$33.57M	\$34.65M	\$1.08M	97.5%
Non-Personnel (C)	<u>\$34.26M</u>	<u>\$34.92M</u>	<u>\$0.66M</u>	
Surplus excluding winter maintenance (D) = A-(B+C)	\$23.35M	\$20.72M	\$2.63M	
Winter Maintenance (E)	<u>\$5.73M</u>	<u>\$7.06M</u>	<u>\$1.33M</u>	
Net Surplus including winter maintenance (F) = D-E	\$17.62M	\$13.66M	\$3.96M	

2018 March Year-to-Date Review of Operations – Planning & Urban Design

(\$ in millions)

	Actual	Budget	Variance Fav./(Unfav.)	% of YTD Budget	Annual Budget
Revenues (A)	\$3.04M	\$2.47M	\$0.57M	123.1%	\$10.29M
Personnel (B)	\$0.84M	\$1.30M	\$0.46M	76.5%	\$6.85M
Non-Personnel (C)	<u>\$0.66M</u>	<u>\$0.66M</u>	<u>\$0.00M</u>		<u>\$2.54M</u>
Surplus (D) = A-(B+C)	\$1.54M	\$0.51M	\$1.03M		\$0.90M

Revenues at 123.1% of YTD budget mainly due to higher than budgeted Planning and Design fees

Expenses at 76.5% of YTD budget mainly due to year-to-date average of ten temporary net vacancies.

2018 March Year-to-Date Review of Operations – Engineering

(\$ in millions)

	Actual	Budget	Variance Fav./ (Unfav.)	% of YTD Budget	Annual Budget
Revenues (A)	\$2.90M	\$1.64M	\$1.26M	176.8%	\$8.09M
Personnel (B)	\$1.10M	\$1.10M	\$0.00M	99.6%	\$5.31M
Non-Personnel (C)	<u>\$0.65M</u>	<u>\$0.66M</u>	<u>\$0.01M</u>		<u>\$2.65M</u>
Surplus/(Deficit) (D) = A-(B+C)	\$1.14M	(\$0.13M)	\$1.27M		\$0.13M

Revenues at 176.8% of YTD budget mainly due to higher than budgeted Engineering fees

Expenses are on budget

2018 March Year-to-Date Review of Operations – Building (\$ in millions)

	Actual	Budget	Variance Fav./(Unfav.)	% of YTD Budget	Annual Budget
Revenues (A)	\$1.38M	\$1.43M	(\$0.05M)	96.8%	\$9.96M
Personnel (B)	\$1.49M	\$1.43M	(\$0.06M)	102.8%	\$5.23M
Non-Personnel (C)	<u>\$0.74M</u>	<u>\$0.74M</u>	<u>\$0.00M</u>		<u>\$2.94M</u>
(Deficit)/Surplus (D) = A-(B+C)	(\$0.85M)	(\$0.74M)	(\$0.11M)		\$1.79M

Revenues at 96.8% of YTD budget mainly due to a lower number of issued building permits

Expenses at 102.8% of YTD budget mainly due to full year salary gapping budget not yet achieved

2018 March Year-to-Date Review of Operations – Waterworks

(\$ in millions)

	Actual	Budget	Variance Fav./(Unfav.)	% of YTD Budget	Annual Budget
Water & Sewer Billing (A)	\$26.28M	\$27.76M	(\$1.49M)		\$130.22M
Contracted Municipal Services (B)	<u>\$20.21M</u>	<u>\$21.36M</u>	<u>\$1.15M</u>		<u>\$100.99M</u>
Net Sales & Purchases of Water (C) = A-B	\$6.06M	\$6.40M	(\$0.34M)	94.7%	\$29.23M
Other Revenues (D)	\$0.30M	\$0.29M	\$0.01M	104.8%	\$1.41M
Personnel (E)	\$1.94M	\$2.05M	\$0.11M	93.4%	\$7.73M
Non-Personnel (F)	<u>\$3.38M</u>	<u>\$3.65M</u>	<u>\$0.27M</u>		<u>\$7.64M</u>
Surplus (G) = C+D -(E+F)	\$1.04M	\$0.99M	\$0.05M		\$15.28M

Net sales & purchases of water at 96.8% of YTD budget mainly due to lower than budgeted water sales and higher non-revenue water

Expenses at 93.4% of YTD budget mainly due to lower operating and construction materials, supplies costs and temporary vacancies

Next Steps

- Staff will continue to monitor the results of Operations each month and provide a year-end projection (including year-end accounting accruals and other adjustments) as part of the June 2018 year-to-date review of operations to be brought forward to General Committee in September 2018