

**CITY OF MARKHAM**  
**Operating Budget**  
(Including Library, excluding Planning & Design, Engineering, Waterworks and Building Standards)  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|   | <b>2018<br/>Actual</b> | <b>2018<br/>Budget</b> | <b>Variance<br/>fav./(unfav.)</b> | <b>Annual<br/>Budget</b> | <b>% of<br/>YTD Budget</b> | <b>Year-end<br/>Variance<br/>Projection<br/>Fav./(Unfav)</b> |
|---|------------------------|------------------------|-----------------------------------|--------------------------|----------------------------|--|
| <b>Revenues</b>   |                        |                        |                                   |                          |                            |  |
| Property Taxation Revenues                                  | 155.71                 | 155.40                 | 0.31                              | 156.26                   |                            |  |
| General Revenues  | 20.58                  | 17.95                  | 2.63                              | 25.77                    |                            |  |
| User Fees & Service Charges                                 | 23.92                  | 23.44                  | 0.48                              | 29.25                    |                            |  |
| Grant & Subsidy Revenues                                    | 1.46                   | 1.25                   | 0.21                              | 1.97                     |                            |  |
| Other Income  | 4.29                   | 3.86                   | 0.43                              | 5.02                     |                            |  |
| <b>Revenues Total</b>                                       | <b>205.96</b>          | <b>201.90</b>          | <b>4.06</b>                       | <b>218.27</b>            | <b>102.0%</b>              | <b>3.99</b>  |
| <b>Expenditures</b>   |                        |                        |                                   |                          |                            |  |
| Salaries & Benefits   | 96.09                  | 97.50                  | 1.41                              | 130.14                   |                            |  |
| Material & Supplies   | 3.90                   | 4.09                   | 0.19                              | 5.55                     |                            |  |
| Purchased Services  | 27.99                  | 29.47                  | 1.48                              | 39.12                    |                            |  |
| Transfers to Reserves                                       | 25.68                  | 25.87                  | 0.19                              | 28.76                    |                            |  |
| Other Expenditures  | 1.33                   | 2.74                   | 1.41                              | 4.99                     |                            |  |
| <b>Expenditures Total</b>                                   | <b>154.99</b>          | <b>159.67</b>          | <b>4.68</b>                       | <b>208.56</b>            | <b>97.1%</b>               | <b>5.85</b>  |
| <b>Year-End Accounting Accruals &amp; Other Adjustments</b> | <b>0.00</b>            | <b>0.00</b>            | <b>0.00</b>                       |                          |                            | <b>(1.14)</b>  |
| <b>Surplus not including winter maintenance</b>             | <b>50.97</b>           | <b>42.23</b>           | <b>8.74</b>                       | <b>9.71</b>              |                            | <b>8.70</b>  |
| <b>Winter Maintenance Favourable Variance</b>               | <b>6.86</b>            | <b>7.28</b>            | <b>0.42</b>                       | <b>9.71</b>              |                            | <b>(0.97)</b>  |
| <b>Surplus including winter maintenance</b>                 | <b>44.11</b>           | <b>34.95</b>           | <b>9.16</b>                       | <b>0.00</b>              |                            | <b>7.72</b>  |

**YTD September favourable variance of 5.5% to budget and is projected to be 3.5% to budget at year end.**

**CITY OF MARKHAM**  
**Library Operating Budget**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|                              | <b>2018<br/>Actual</b> | <b>2018<br/>Budget</b> | <b>Variance<br/>fav./(unfav.)</b> | <b>Annual<br/>Budget</b> | <b>% of<br/>YTD Budget</b> |
|------------------------------|------------------------|------------------------|-----------------------------------|--------------------------|----------------------------|
| <b>Revenues</b>              |                        |                        |                                   |                          |                            |
| User Fees & Services Charges | 0.75                   | 0.69                   | 0.06                              | 0.87                     |                            |
| Grant & Subsidy Revenues     | 0.04                   | 0.00                   | 0.04                              | 0.23                     |                            |
| <b>Revenues Total</b>        | <b>0.79</b>            | <b>0.69</b>            | <b>0.10</b>                       | <b>1.10</b>              | <b>114.5%</b>              |
| <b>Expenditures</b>          |                        |                        |                                   |                          |                            |
| Salaries & Benefits          | 8.34                   | 8.88                   | 0.54                              | 11.87                    |                            |
| Material & Supplies          | 0.13                   | 0.10                   | (0.03)                            | 0.14                     |                            |
| Purchased Services           | 1.60                   | 1.59                   | (0.01)                            | 1.88                     |                            |
| Other Expenditures           | 0.00                   | 0.00                   | 0.00                              | 0.01                     |                            |
| <b>Expenditures Total</b>    | <b>10.07</b>           | <b>10.57</b>           | <b>0.50</b>                       | <b>13.90</b>             | <b>95.3%</b>               |
| <b>Deficit</b>               | <b>(9.28)</b>          | <b>(9.88)</b>          | <b>0.60</b>                       | <b>(12.80)</b>           |                            |

**CITY OF MARKHAM**  
**Planning & Design Operating Budget**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|  | 2018         | 2018        | Variance      | Annual       | % of          | Year-end              |
|--|--------------|-------------|---------------|--------------|---------------|-----------------------|
|  | Actual       | Budget      | fav./(unfav.) | Budget       | YTD Budget    | Surplus<br>Projection |
| <b>Revenues</b>                            |              |             |               |              |               |                       |
| Planning & Design Fees                     | 10.65        | 7.85        | 2.80          | 10.32        |               |                       |
| <b>Revenues Total</b>                      | <b>10.65</b> | <b>7.85</b> | <b>2.80</b>   | <b>10.32</b> | <b>135.7%</b> |                       |
| <b>Expenditures</b>                        |              |             |               |              |               |                       |
| Salaries & Benefits                        | 4.06         | 5.11        | 1.05          | 6.88         |               |                       |
| Material & Supplies                        | 0.03         | 0.03        | 0.00          | 0.04         |               |                       |
| Purchased Services                         | 1.87         | 1.89        | 0.02          | 2.50         |               |                       |
| <b>Expenditures Total</b>                  | <b>5.96</b>  | <b>7.03</b> | <b>1.07</b>   | <b>9.42</b>  | <b>84.8%</b>  |                       |
| <b>Surplus Before Transfer to Reserve</b>  | <b>4.69</b>  | <b>0.82</b> | <b>3.87</b>   | <b>0.90</b>  |               | <b>3.50</b>           |
| Transfer (To) Reserve                      | 0.00         | 0.00        | 0.00          | 0.90         |               | 3.50                  |
| <b>Surplus After Transfer (To) Reserve</b> | <b>4.69</b>  | <b>0.82</b> | <b>3.87</b>   | <b>0.00</b>  |               | <b>0.00</b>           |

**CITY OF MARKHAM**  
**Engineering Operating Budget**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|  | 2018<br>Actual | 2018<br>Budget | Variance<br>fav./(unfav.) | Annual<br>Budget | % of<br>YTD Budget | Year-end<br>Surplus<br>Projection |
|--|----------------|----------------|---------------------------|------------------|--------------------|-----------------------------------|
| <b>Revenues</b>                            |                |                |                           |                  |                    |                                   |
| Engineering Fees                           | 9.61           | 6.53           | 3.08                      | 8.09             |                    |                                   |
| <b>Revenues Total</b>                      | <b>9.61</b>    | <b>6.53</b>    | <b>3.08</b>               | <b>8.09</b>      | <b>147.2%</b>      |                                   |
| <b>Expenditures</b>                        |                |                |                           |                  |                    |                                   |
| Salaries & Benefits                        | 4.03           | 4.03           | 0.00                      | 5.31             |                    |                                   |
| Material & Supplies                        | 0.01           | 0.02           | 0.01                      | 0.03             |                    |                                   |
| Purchased Services                         | 1.93           | 1.97           | 0.04                      | 2.62             |                    |                                   |
| <b>Expenditures Total</b>                  | <b>5.98</b>    | <b>6.02</b>    | <b>0.05</b>               | <b>7.96</b>      | <b>99.3%</b>       |                                   |
| <b>Surplus Before Transfer to Reserve</b>  | <b>3.64</b>    | <b>0.51</b>    | <b>3.13</b>               | <b>0.13</b>      |                    | <b>3.01</b>                       |
| Transfer (To) Reserve                      | 0.00           | 0.00           | 0.00                      | 0.13             |                    | 3.01                              |
| <b>Surplus After Transfer (To) Reserve</b> | <b>3.64</b>    | <b>0.00</b>    | <b>0.00</b>               | <b>0.00</b>      |                    | <b>0.00</b>                       |

**CITY OF MARKHAM**  
**Planning & Engineering Development Fee Reserve Balance**  
**As at September 30, 2018**  
**(in millions of dollars)**

|  | <b>2018<br/>Budget</b> | <b>2018<br/>Projection</b> |
|--|------------------------|----------------------------|
| <b>Opening Balance at January 1, 2018</b>                | (7.77)                 | (7.77)                     |
| <b>Transfer to Capital and Interest Charges</b>          | (0.20)                 | (0.20)                     |
| <b>Transfer to Reserves</b>                              |                        |                            |
| <b>Planning &amp; Design</b>                             | 0.90                   | 3.50                       |
| <b>Engineering</b>                                       | 0.13                   | 3.01                       |
| <b>Planning &amp; Engineering Reserve Ending Balance</b> | <b>(6.93)</b>          | <b>(1.45)</b>              |

**CITY OF MARKHAM**  
**Building Standards Operating Budget**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|  | 2018<br>Actual | 2018<br>Budget | Variance<br>fav./((unfav.)) | Annual<br>Budget | % of<br>YTD Budget | Year-end<br>Surplus/ |
|--|----------------|----------------|-----------------------------|------------------|--------------------|----------------------|
| <b>Revenues</b>                            |                |                |                             |                  |                    |                      |
| Building Permits                           | 9.70           | 8.31           | 1.39                        | 10.01            |                    |                      |
| Other Revenues                             | 0.07           | 0.02           | 0.05                        | 0.03             |                    |                      |
| <b>Revenues Total</b>                      | <b>9.77</b>    | <b>8.33</b>    | <b>1.44</b>                 | <b>10.04</b>     | <b>117.3%</b>      |                      |
| <b>Expenditures</b>                        |                |                |                             |                  |                    |                      |
| Salaries & Benefits                        | 4.27           | 4.67           | 0.40                        | 6.16             |                    |                      |
| Material & Supplies                        | 0.04           | 0.05           | 0.01                        | 0.07             |                    |                      |
| Purchased Services                         | 2.16           | 2.16           | 0.00                        | 2.87             |                    |                      |
| <b>Expenditures Total</b>                  | <b>6.47</b>    | <b>6.88</b>    | <b>0.41</b>                 | <b>9.10</b>      | <b>94.0%</b>       |                      |
| <b>Surplus Before Transfer to Reserve</b>  | <b>3.30</b>    | <b>1.45</b>    | <b>1.85</b>                 | <b>0.94</b>      |                    | <b>2.65</b>          |
| Transfer (To) Reserve                      | 0.00           | 0.00           | 0.00                        | 0.94             |                    | 2.65                 |
| <b>Surplus After Transfer (To) Reserve</b> | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>                 | <b>0.00</b>      |                    | <b>0.00</b>          |

**CITY OF MARKHAM**  
**Building Fee Reserve Balance**  
 As at September 30, 2018  
 (in millions of dollars)

|  | <b>2018<br/>Budget</b> | <b>2018<br/>Projection</b> |
|--|------------------------|----------------------------|
| <b>Opening Balance at January 1, 2018</b>      | 9.35                   | 9.35                       |
| <b>Transfer to Capital and Interest Income</b> | 0.11                   | 0.13                       |
| <b>Projected Transfer to Reserves</b>          | 0.94                   | 2.65                       |
| <b>Building Reserve Ending Balance</b>         | <b>10.40</b>           | <b>12.13</b>               |

**CITY OF MARKHAM**  
**Waterworks Operating Budget**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|  | <b>2018<br/>Actual</b> | <b>2018<br/>Budget</b> | <b>Variance<br/>fav./(unfav.)</b> | <b>Annual<br/>Budget</b> | <b>% of<br/>YTD Budget</b> | <b>Year-end Surplus/<br/>(Deficit)<br/>Projection</b> |
|--|------------------------|------------------------|-----------------------------------|--------------------------|----------------------------|---|
| <b>Sales &amp; Purchases of Water</b>      |                        |                        |                                   |                          |                            |   |
| <b>Water Revenue</b>                       |                        |                        |                                   |                          |                            |   |
| Water & Sewer Billing                      | 92.67                  | 99.45                  | (6.78)                            | 130.24                   |                            |   |
| <b>Water Expenditure</b>                   |                        |                        |                                   |                          |                            |   |
| Contracted Municipal Services              | 70.72                  | 77.48                  | 6.76                              | 100.99                   |                            |   |
| <b>Net Sales &amp; Purchases of Water</b>  | <b>21.95</b>           | <b>21.97</b>           | <b>(0.02)</b>                     | <b>29.25</b>             | <b>99.9%</b>               |   |
| <b>Other Revenues Total</b>                | <b>0.99</b>            | <b>0.92</b>            | <b>0.07</b>                       | <b>1.41</b>              | <b>107.6%</b>              |   |
| <b>Other Expenditures</b>                  |                        |                        |                                   |                          |                            |   |
| Salaries & Benefits                        | 5.67                   | 5.94                   | 0.27                              | 7.74                     |                            |   |
| Non Personnel Expenditures                 | 5.42                   | 6.00                   | 0.58                              | 7.64                     |                            |   |
| <b>Expenditures Total</b>                  | <b>11.09</b>           | <b>11.94</b>           | <b>0.85</b>                       | <b>15.38</b>             | <b>92.9%</b>               |   |
| <b>Surplus Before Transfer to Reserve</b>  | <b>11.85</b>           | <b>10.95</b>           | <b>0.90</b>                       | <b>15.28</b>             |                            | <b>15.58</b>  |
| Transfer (To) Reserve                      | 0.00                   | 0.00                   | 0.00                              | 15.28                    |                            | 15.58   |
| <b>Surplus After Transfer (To) Reserve</b> | <b>0.00</b>            | <b>0.00</b>            | <b>0.00</b>                       | <b>0.00</b>              |                            | <b>0.00</b>   |



**CITY OF MARKHAM**  
**Waterworks Reserve Balance**  
 As at September 30, 2018  
 (in millions of dollars)

|   | <b>2018<br/>Budget</b> | <b>2018<br/>Projection</b> |
|---|------------------------|----------------------------|
| <b>Opening Balance - January 1, 2018</b>          | 60.68                  | 60.68                      |
| <b>Transfer to 2018 Capital</b>                   | (10.09)                | (10.09)                    |
| <b>Interest Income</b>                            | 0.80                   | 0.80                       |
| <b>Transfer from 2018 closed capital projects</b> | 0.00                   | 1.89                       |
| <b>Transfer to Reserve</b>                        | 15.28                  | 15.58                      |
| <b>Waterworks Reserve Ending Balance</b>          | <b>66.67</b>           | <b>68.86</b>               |

**CITY OF MARKHAM**  
**Variances by Commission and Department**  
**CAO'S Office, Human Resources and Legal Department**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

| Department      | Fav./ (Unfav.) |               |             |             |
|-----------------|----------------|---------------|-------------|-------------|
|                 | Personnel      | Non-Personnel | Revenue     | Total       |
| CAO'S OFFICE    | 0.01           | 0.01          | 0.00        | 0.02        |
| HUMAN RESOURCES | (0.05)         | 0.00          | 0.00        | (0.05)      |
| LEGAL DEPT.     | 0.03           | 0.08          | 0.27        | 0.38        |
| <b>Total</b>    | <b>(0.01)</b>  | <b>0.09</b>   | <b>0.27</b> | <b>0.35</b> |

**CITY OF MARKHAM**  
**Variances by Commission and Department**  
**Community and Fire Services**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

|                                       | <b>Fav./ (Unfav.)</b> |                      |                |              |
|---------------------------------------|-----------------------|----------------------|----------------|--------------|
| <b>Department</b>                     | <b>Personnel</b>      | <b>Non-Personnel</b> | <b>Revenue</b> | <b>Total</b> |
| OPERATIONS                            | 0.25                  | 0.52                 | 0.17           | 0.94         |
| FIRE SERVICES                         | (0.84)                | 0.09                 | 0.02           | (0.73)       |
| LIBRARY                               | 0.54                  | (0.04)               | 0.11           | 0.61         |
| RECREATION SERVICES                   | 0.15                  | 0.65                 | (0.09)         | 0.71         |
| ENVIRONMENTAL SERVICES                | 0.10                  | 0.01                 | -              | 0.11         |
| WASTE                                 | 0.01                  | 0.21                 | (0.06)         | 0.16         |
| COMMISSIONER'S OFFICE                 | 0.01                  | 0.04                 | -              | 0.05         |
| <b>Total Excl. Winter Maintenance</b> | <b>0.22</b>           | <b>1.48</b>          | <b>0.15</b>    | <b>1.85</b>  |
| WINTER MAINTENANCE                    | 0.03                  | 0.43                 | (0.05)         | 0.41         |
| <b>Total</b>                          | <b>0.25</b>           | <b>1.91</b>          | <b>0.10</b>    | <b>2.26</b>  |

**CITY OF MARKHAM**  
**Variances by Commission and Department**  
**Corporate Services**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

| <b>Department</b>                               | <b>Fav./ (Unfav.)</b> |                      |                |              |
|---|-----------------------|----------------------|----------------|--------------|
|   | <b>Personnel</b>      | <b>Non-Personnel</b> | <b>Revenue</b> | <b>Total</b> |
| LEGISLATIVE SERVICES & CORPORATE COMMUNICATIONS | 0.15                  | 0.06                 | (0.10)         | 0.11         |
| FINANCIAL SERVICES                              | 0.35                  | 0.01                 | (0.15)         | 0.21         |
| ITS DEPARTMENT                                  | -                     | 0.03                 | -              | 0.03         |
| SUSTAINABILITY & ASSET                          | 0.23                  | (0.33)               | 0.36           | 0.26         |
| COMMISSIONER'S OFFICE                           | 0.01                  | 0.01                 | -              | 0.02         |
| <b>Total</b>                                    | <b>0.74</b>           | <b>(0.22)</b>        | <b>0.11</b>    | <b>0.63</b>  |

**CITY OF MARKHAM**  
**Variances by Commission and Department**  
**Development Services**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

| <b>Department</b>              | <b>Fav./ (Unfav.)</b> |                      |                |              |
|--------------------------------|-----------------------|----------------------|----------------|--------------|
|                                | <b>Personnel</b>      | <b>Non-Personnel</b> | <b>Revenue</b> | <b>Total</b> |
| CULTURE & ECONOMIC DEVELOPMENT | (0.02)                | (0.28)               | 0.35           | 0.05         |
| TRAFFIC OPERATIONS             | (0.01)                | 0.08                 | -              | 0.07         |
| COMMISSIONER'S OFFICE          | 0.03                  | 0.01                 | -              | 0.04         |
| <b>Total</b>                   | <b>-</b>              | <b>(0.19)</b>        | <b>0.35</b>    | <b>0.16</b>  |

**CITY OF MARKHAM**  
**Variances by Commission and Department**  
**Corporate Items**  
**Financial Results for the Nine Months Ended Sep 30, 2018**  
(in millions of dollars)

| <b>Department</b> | <b>Fav./ (Unfav.)</b> |                      |                |              |
|-------------------|-----------------------|----------------------|----------------|--------------|
|                   | <b>Personnel</b>      | <b>Non-Personnel</b> | <b>Revenue</b> | <b>Total</b> |
| CORPORATE ITEMS   | 0.46                  | 2.11                 | 3.18           | 5.75         |
| <b>Total</b>      | <b>0.46</b>           | <b>2.11</b>          | <b>3.18</b>    | <b>5.75</b>  |