

A photograph of the interior of the Markham Public Library. The space is bright and modern, with large windows on the left side. In the foreground, a woman with dark hair in a bun, wearing a black and red top, is walking down a set of stairs. A man in a white shirt is also walking down the stairs. To the right, a man in a blue shirt is walking on a mezzanine level. The mezzanine has a glass railing. In the background, there are several tall bookshelves filled with books. The overall atmosphere is clean and professional.

# Markham Public Library – Our Role in Markham's Future

General Committee

November 18 2019

# Introduction – Our Services



## 8 Branches

165,241 sq. ft. of  
welcoming library space

2.8 million visits



## Content

775,149 physical items

64,000 ebooks

Innovative content like  
the Lendery

5.5 million items  
borrowed annually



## Digital Services

2.8 million digital visits

84% of borrowing  
through self-service

Creative software &  
makerspace services



## Educational Programs

150,000+ participants

60+ community  
partnerships expand  
program reach

STEAM-focused



## Community Building

15,500 Volunteer Hours

Popups & outreach at  
community events

Community partnerships  
to expand library impact



- Library is strategic planning to develop a library-specific roadmap for our future
- We align with and advance City strategic priorities and initiatives



# Introduction

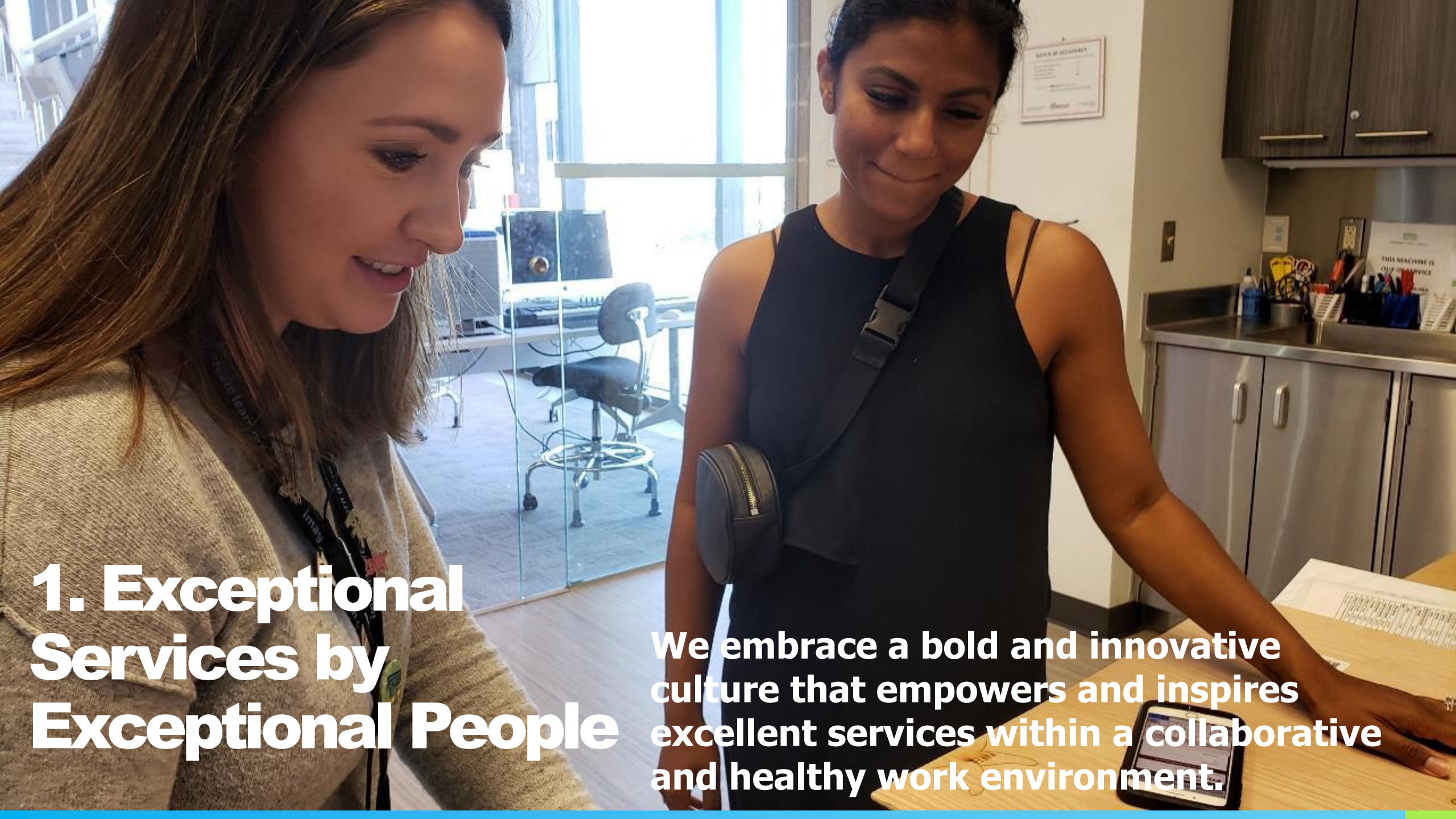
**2020 – A Big Year in Strategy**

# STRATEGIC OBJECTIVES(2020 – 2023)

Strategic Objectives are the key pillars or avenues to achieve the goals. Each strategic objective may support more than one goal, but for purposes of clarity is only referenced once.

2020-23 GOAL	STRATEGIC OBJECTIVES
<b>1. Exceptional Services by Exceptional People</b>	<ol style="list-style-type: none"> <li>1. Deepen our understanding of what our community and stakeholders value and need to inform municipal leadership and continuous improvement of our services.</li> <li>2. Leverage leading technologies to enable city building and evolution / transformation of our services.</li> <li>3. Attract and retain the right talent and invest in and empower our people to drive innovation and service excellence.</li> </ol>
<b>2. Engaged, Diverse, Thriving &amp; Vibrant City</b>	<ol style="list-style-type: none"> <li>1. Enhance community cohesion and inclusion by creating strong neighbourhoods that are connected to the broader community.</li> <li>2. Support arts, culture, recreation and sport to enrich the fabric of our communities.</li> <li>3. Build Markham as the best place to live, invest, work, and experience rich diversity.</li> </ol>
<b>3. Safe, Sustainable and Complete Community</b>	<ol style="list-style-type: none"> <li>1. Accelerate delivery of an enhanced comprehensive transportation network in partnership with other levels of government / private sector.</li> <li>2. Build complete communities that offer a range of housing and employment opportunities, transportation options and outstanding community amenities.</li> <li>3. Ensure business continuity of our services and infrastructure, and enable community resiliency and community safety.</li> <li>4. Protect and enhance our natural environment and built form.</li> </ol>
<b>4. Stewardship of Money &amp; Resources</b>	<ol style="list-style-type: none"> <li>1. Align the short- and long-term financial strategy with BMFT and changes in the business environment to ensure the ongoing viability of the City.</li> <li>2. Proactively manage our assets to maximize the return (financial, social, environmental, cultural) on taxpayer investment.</li> <li>3. Increase transparency and accountability of our stewardship of services, policies, processes, money and resources.</li> </ol>





# **1. Exceptional Services by Exceptional People**

**We embrace a bold and innovative culture that empowers and inspires excellent services within a collaborative and healthy work environment.**



# A Customer Service Revolution

Award-winning & innovative customer service model





# Investing in Our People

To drive service  
excellence


## Staff Training Hours

YTD 2019

**2,339.5 hours**

**11 hours per Staff  
FTE**

- We ensure staff have the digital skills needed to operate our Digital Media Labs
- We provide human assistance in residents digital learning goals
- Training designed and delivered internally
  - Classroom training
  - Online learning modules




## CODING

### WHAT IS CODING?


Coding, in the simplest of terms, is telling a computer what you want it to do, by creating a set of step-by-step commands for the computer to follow. Code powers our digital world. Every website, smartphone app, computer program, calculator and even microwave relies on code in order to operate. This makes coders the architects and builders of the digital age.

Watch this short video for a more information.



# Training staff in new technologies

To provide them with the tools required to leverage technology and improve service delivery





# Staff Expertise in Saving Family Memories

Converting slides to digital formats

With “human” support and guidance

Staff are all great, and knowledgeable folks are available when needed. Its a pleasure, every time. Many services but most especially slide scanner access help.  
(Thanks Jackie! :-))

## Digitizing Slides

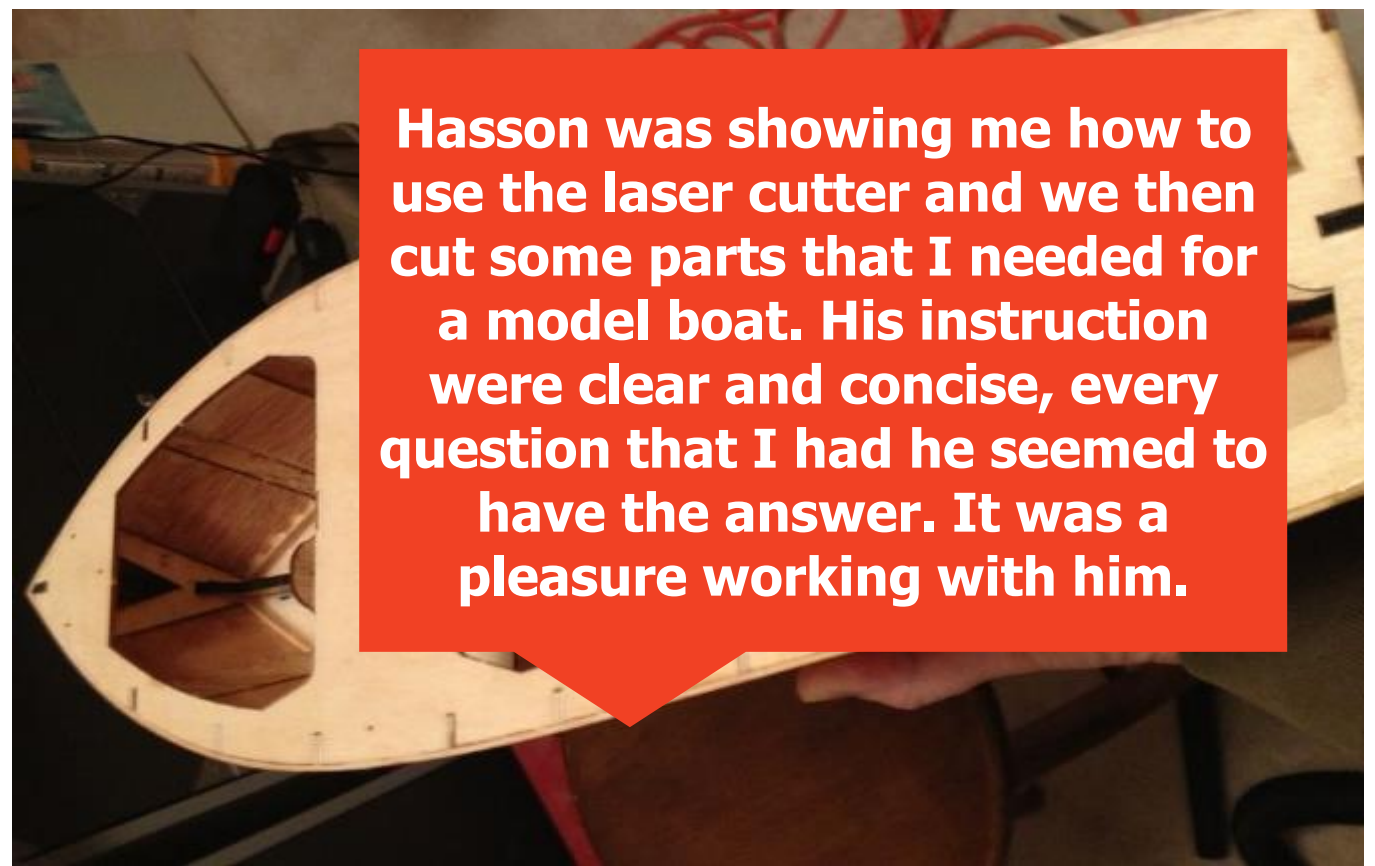
Scanning good family times

# Staff Expertise Supports Leisure Pursuits

Makerspace equipment is used for many pursuits.

Using the laser cutter for parts, with human support

Meeting the changing needs of our communities



**Hasson was showing me how to use the laser cutter and we then cut some parts that I needed for a model boat. His instructions were clear and concise, every question that I had he seemed to have the answer. It was a pleasure working with him.**

## Model Boat-Building

Laser cutting parts



# User Satisfaction With Staff

Overall, you are  
satisfied with your  
experiences

8.9/10

Staff respond in a  
professional  
manner

9.1/10

The overall quality  
of services is  
excellent

9.0/10

Staff are  
knowledgeable  
and competent

8.9/10



**Goal 2: Engaged,  
Diverse, Thriving &  
Vibrant City**



## Where City-Building Happens

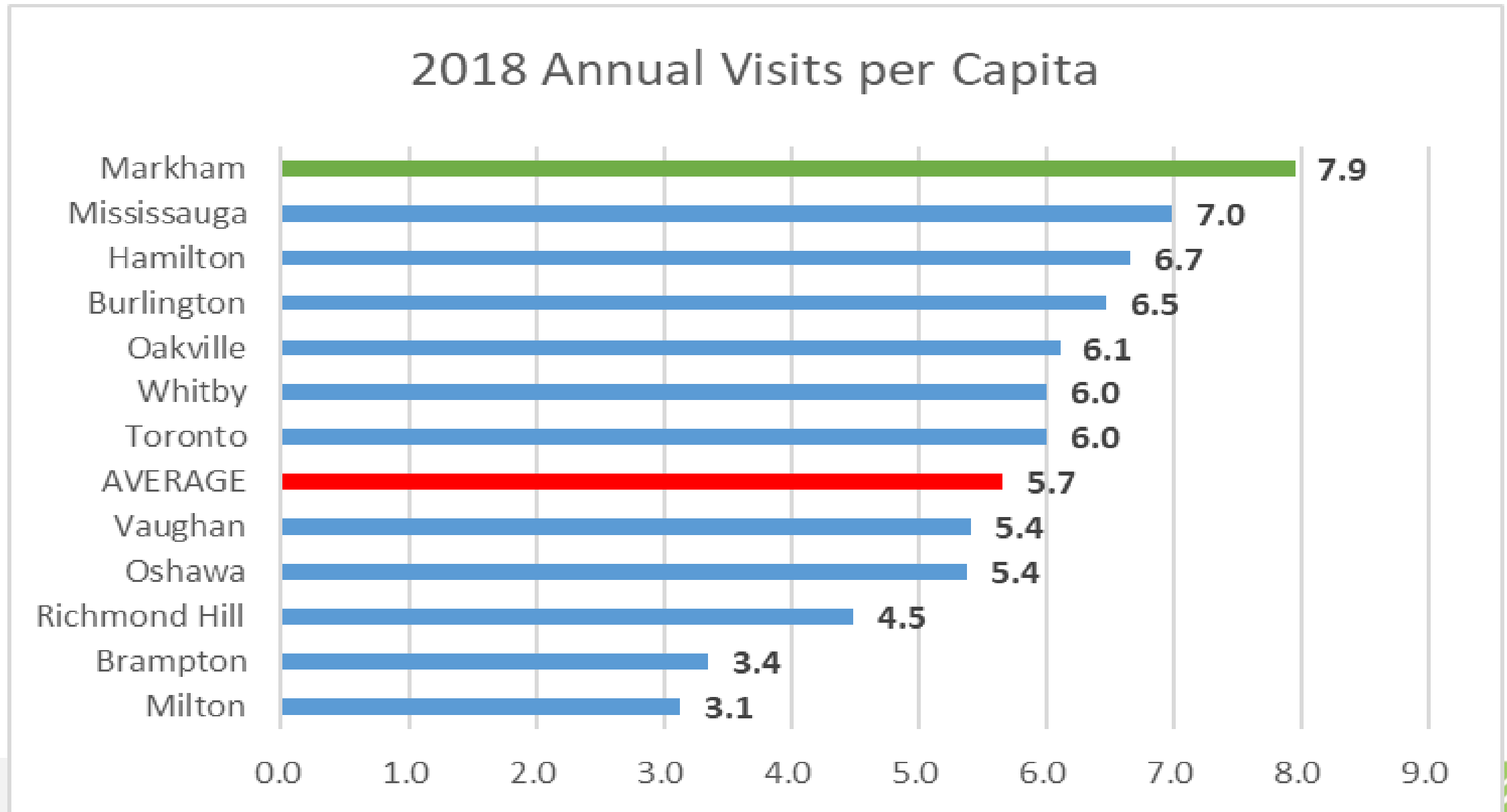
- Community engagement and connection need places
- A strong network of public places enabling communities to learn, celebrate, collaborate and flourish, together



## Where **Engagement** Happens

Engaging everyone in building a livable, caring and interconnected community, while respecting our past

# Library Visits per Capita





## Places Where Markham's Rich Diversity is Experienced

- Places, programs and events that celebrate diversity and foster a sense of belonging here
- Strong collections of library materials that speak the languages of the community



## Where **Diversity** Matters

Building an interconnected community

**Fred helps me a lot yesterday and that's was my first time to visit library as I am a new comer in town and I will come again and use the library more frequently.**

- The library is seen as friendly and trustworthy
- Getting a library card is an important first step into a new community
- "Now I have hope".



## Where Newcomers Feel Welcome



# Fostering a Vibrant Community

- Responsive to the cultural profile of each neighbourhood
- Walkable access to cultural experiences



## Where **Cultural Vibrancy** Comes Alive

Building complete and livable communities

## Where Markham's Workforce Develops

- Attracting investment starts with being workforce-ready for companies choosing where to locate.
- Business Hub for research and co-work
- Library materials and programs that develop skills for the workplace



## Enabling a Strong Economy & **Thriving** City

Building a skilled workforce





# Building a Workforce

Botquest

# Library as an enabler of a knowledge-based economy

## Library role:

- Grows our local talent – through programs like Entrepreneurs in Residence
- Offers a quality of life with outstanding community amenities like our libraries
- Provides a place to work for home-based businesses and the self-employed



I work from home and nice to have a spot to work from -- need a place that is comfortable and can plug in, with good internet.



# Advancing Educational Success



# A First Employer





# Navigating a Digital World

- Equitable access for everyone through library tech
- Wifi for study and research
  - 1.8 million public wireless connections annually
- Access to online services
  - Online voting
  - Online education
  - Online job searching and applications



I truly appreciate how Aaniin Library provides more than the "Traditional" sources and acts as a community hub. It provides an opportunity for the community to become one, as a collective and creates a platform for these connections to occur.

**2,771,300  
resident  
visits**

**55,426  
visits per  
week**

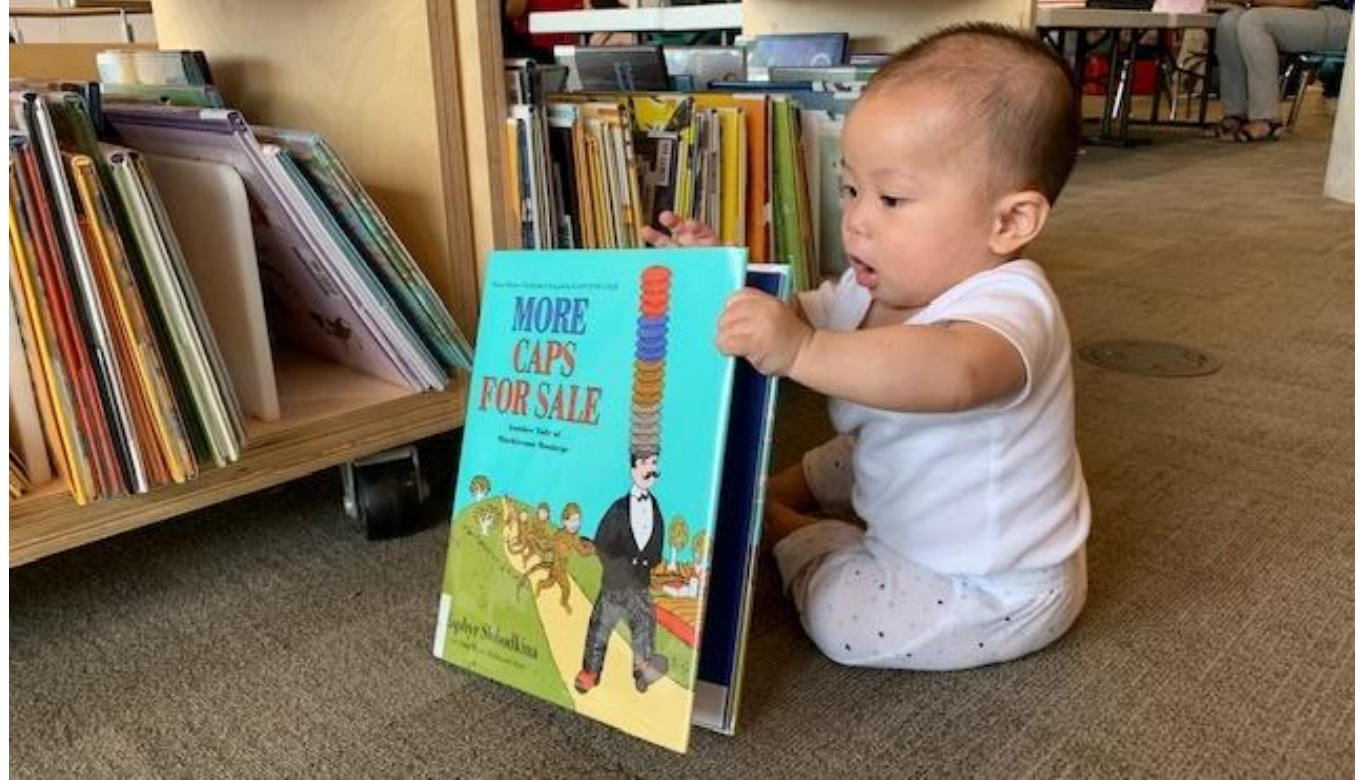
**2008 to 2018**

Visits increased by 34%

Population increased by 17%



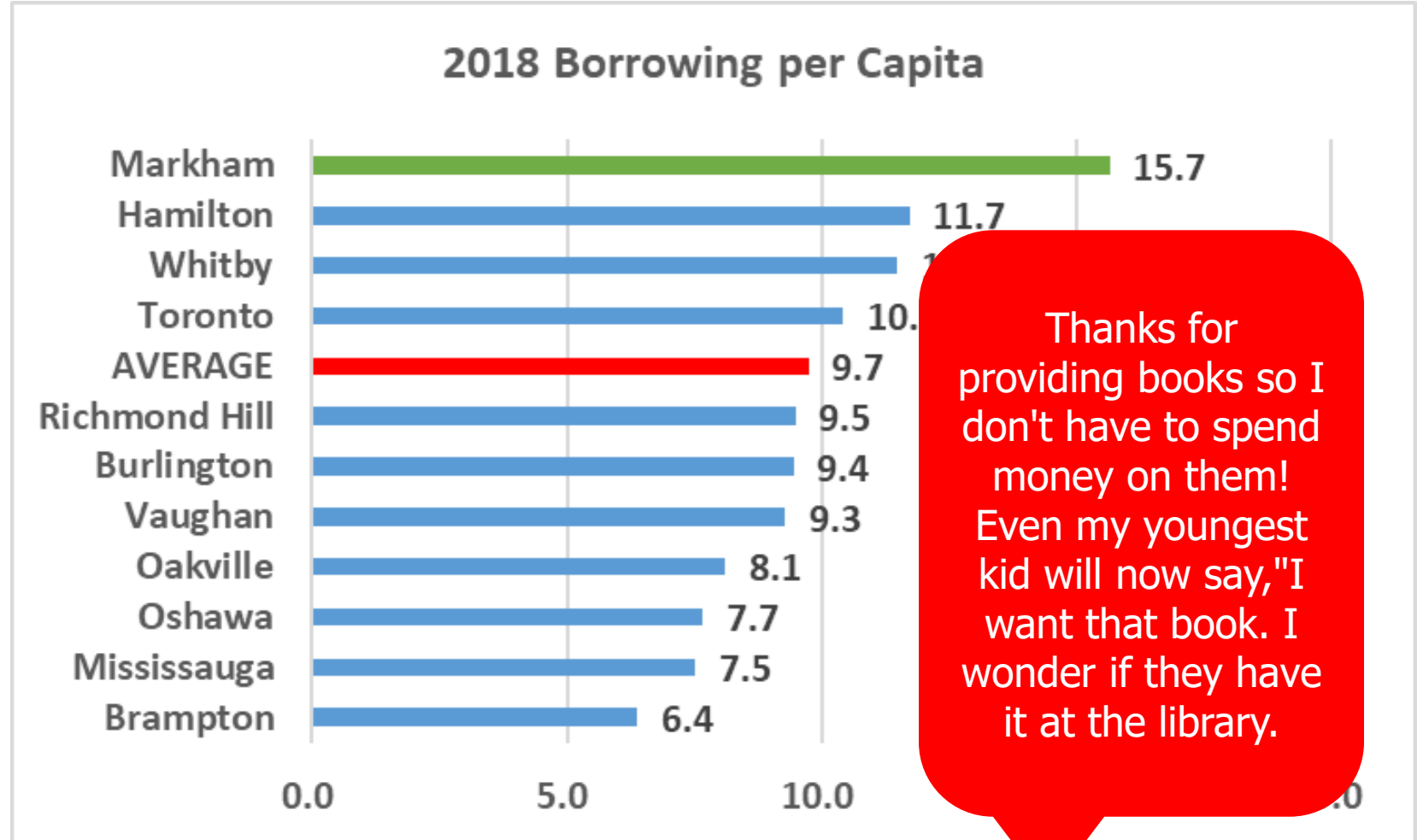
- Develops knowledge
- Enriches life
- Improves mental health
- Supports lifelong learning
- Nurtures brain development and literacy in the early years
- Opens minds to new ideas
- Develops emotional intelligence and empathy through learning about other lives
- Helps older adults to stay mentally active and connected



## Content Matters

To a thriving community and a vibrant quality of life

# Content that Transforms Lives





# Access to Library Materials

## Community Benefits:

- Seniors ageing in place
- People with print disabilities
- Newcomers going through the settlement process
- Families needing to save for children's education
- Parents looking for solutions to screen time concerns



# Content Options

**Recently when my father was sick at the hospital, I appreciated the opportunity to borrow several magazines on several subjects and enjoy them with my father while enduring a 3 day stay at the hospital. We both learned something new and interesting. I liked the opportunity to borrow magazines for instance and that it was not solely digital.**



## Print or Digital

Whatever works best





### **3. Safe and Sustainable Community**

We strive to achieve complete communities with an excellent quality of life



# Making spaces fit people





# Family Activity Space

Aaniin Branch is both great in facilities and services. The staff there are very friendly and welcoming. We love to spend time there with our kids. It is so lucky and pretty cool that we have this library which is close to our house!



# Study Options



I need a quiet place to study and share ideas with my peers to prepare for my professional exams.



The silent study spaces have been a life saver



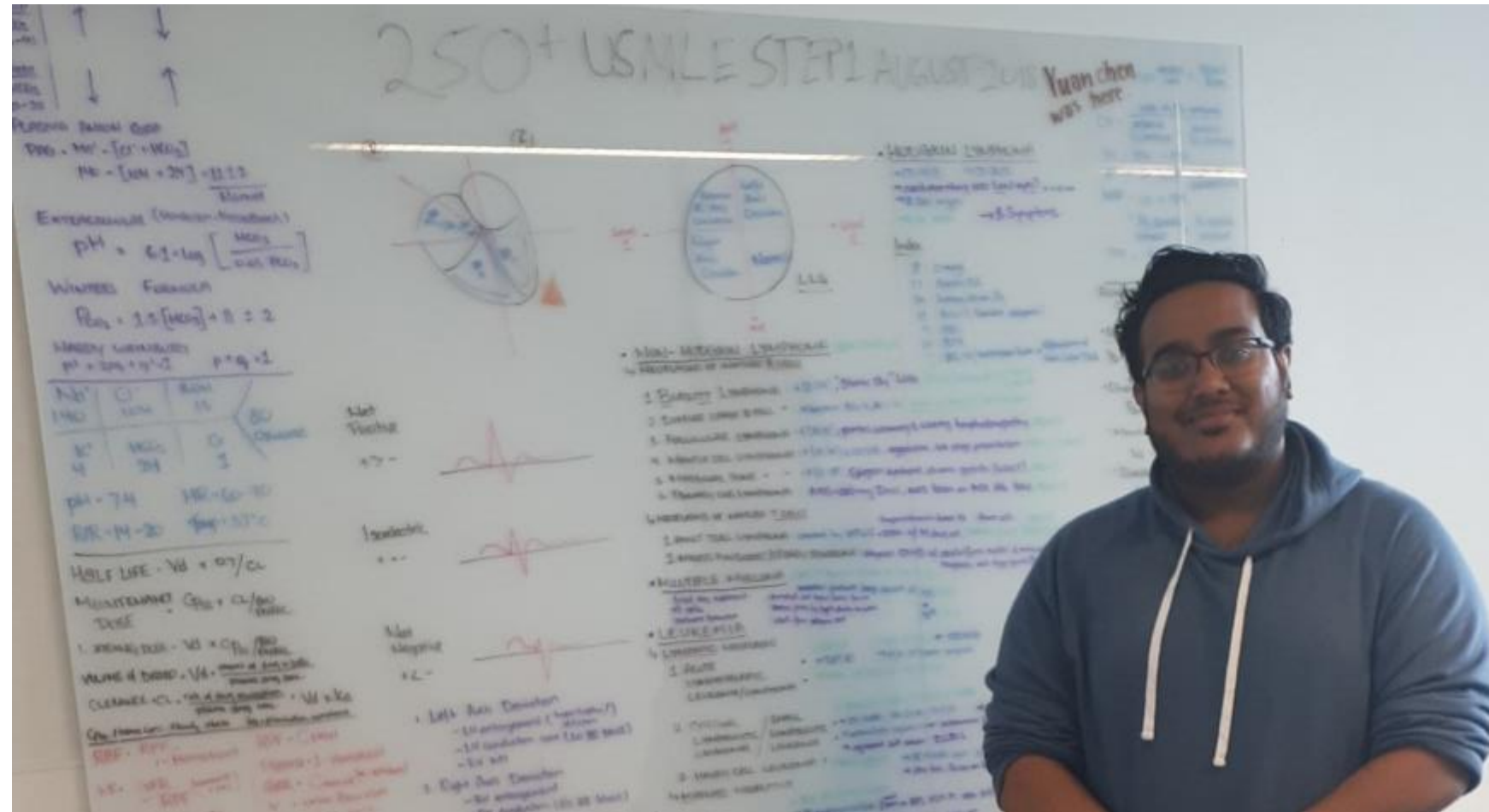


# The Doctor

Trending:

Increasing demand from  
post-secondary students

Post-graduates studying for  
professional exams





# Unique Features

8 branches





Thornhill Village



Thornhill Community Library Rotunda





Thornhill Community Library  
The Children's Forest





Unionville Library  
The Village Square





Millken Mills  
Skylight





Angus Glen Library  
Central Atrium and Event Space





Markham Village Library





Cornell Library  
Wormhole Wall





# Sustainability of Library Services

Community Partnerships



# Program Innovations through Partnerships

- Expanding the concept of what a library can be and what goes on within our walls
- **Repair Cafes** in partnership with York Region and NewMakelt
- Fixing rather than replacing





# Integrated Leisure Master Plan Update

- Complete communities
- Opportunity to update our thinking about the future of libraries
- Developing concepts and visions for urban library services
  - Collaborative partnerships
  - Co-locations



# Library of the Future

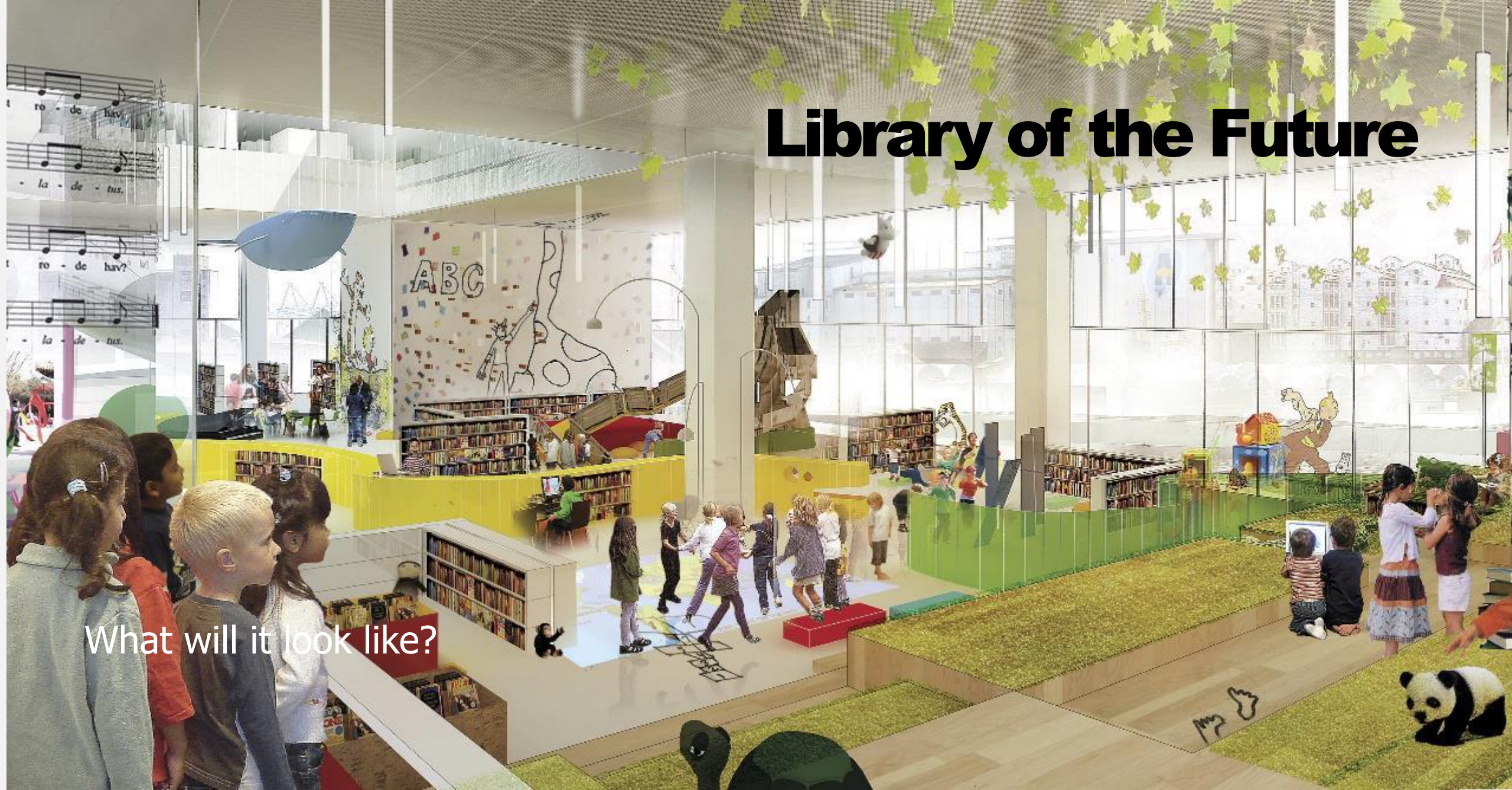


What will it look like?



# Library of the Future

What will it look like?





# New Libraries Across Canada



- Investing in libraries as catalysts in kick-starting new urban communities



A pink piggy bank is positioned in the center background, slightly out of focus. In the foreground, a large pile of various coins, including silver and copper ones, is scattered across the surface. The background is a plain, light-colored surface.

# **Goal 4: Stewardship of Money and Resources**

# Board's Fiscal Stewardship

- Annual clean audits
- No deficits. Ever.
- Board is responsible for the budget we are allocated by the City.
- Ensure the Library aligns with what residents want.

## Public Libraries Act R.S.O. 1990, CHAPTER P.44

### **Estimates**

24 (1) A public library board shall submit to the appointing council, annually on or before the date and in the form specified by the council, estimates of all sums required during the year for the purposes of the board.

### **Approval of estimates**

(2) The amount of the board's estimates that is approved or amended and approved by the council shall be adopted by the board and shall be paid to the board out of the money appropriated for it.

### **Idem**

(3) The board shall apply the money paid to it under subsection (2) in accordance with the estimates as approved, subject to subsection (4).

### **Council may authorize variation**

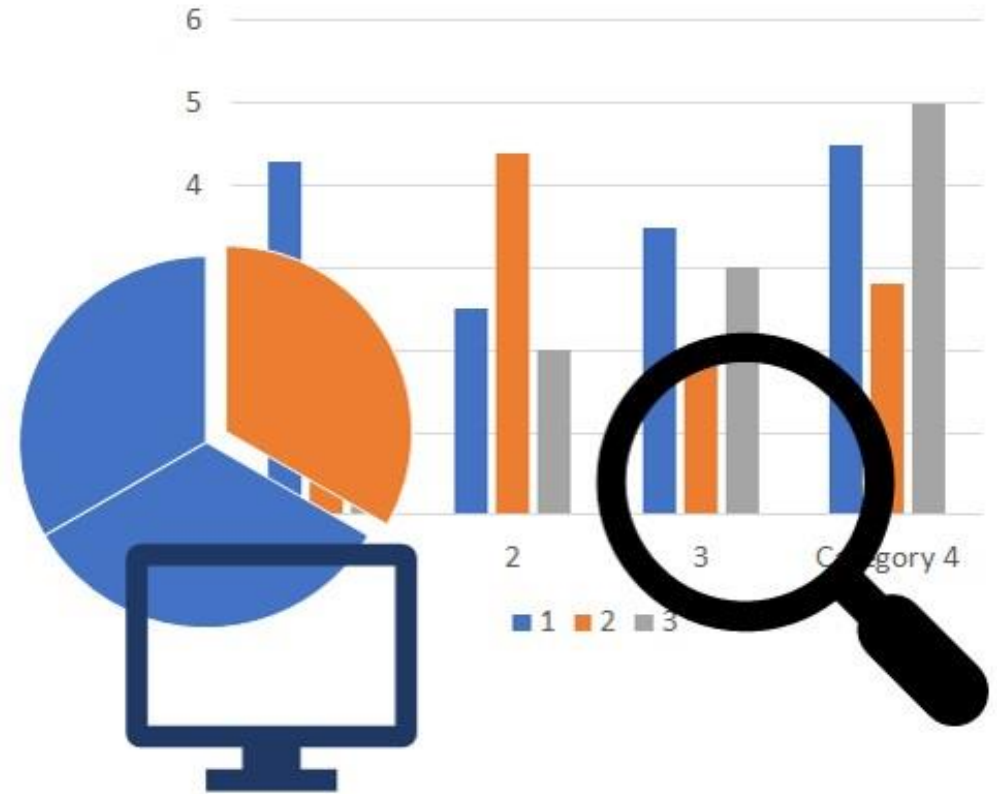
(4) The council may, in its approval of the board's estimates or at any time at the board's request, authorize the board to apply a specified amount or percentage of the money paid to it under subsection (2) otherwise than in accordance with the items of the estimates as approved.



# Evidence-Based Library Administration

## Accountability Reporting

- Multiple reporting channels of business reports: City, Commission, the provincial government, and Canadian Urban Libraries Council (CULC)
- Analysis of business intelligence data from multiple sources, including customer surveys, demographic data, Integrated Library System reports, integrating this analysis with relevant trend analysis
- Development of Key Performance Indicators
- Outcome Measurement
- Reporting of annual library achievements and performance data for inclusion in various municipal reports



This library is important to the community and the service(s) provided by the library and its staff is invaluable. They consistently **go over and beyond** helping and caring for the needs of the public.

Their passion for books and love of learning

touches everyone that comes across them and

The staff are always striving to improve service and selection.

I'm often at this library and I

usually find new things eg

displays, equipment, ads for

workshops. I have a

membership for TPL but much

prefer MPL! I **often**

**recommend the services at**

**this library to others.**

A wonderful library. The staff **always greet you** when you arrive, are very willing to help you find items and always tell you about new things that are happening in the library. I am very impressed with the service level. Thank you

I come to this library because of the staff. They are **all so helpful and friendly. Staff always greet me with a hello** in the morning and are very professional. It is a pleasure to visit this location.

Really **went above & beyond** on my wishes. It really made my day and I'd happily recommend the library services to anyone! Please keep doing what you're doing - it was **the best customer experience I have ever had.**





# What Library Users Say about Library Tech

We enjoy using up to date computers here! We also like the comfortable beanie seats we can sit on.

I am very happy with the creative suite at the Aniin library, which I believe is an amazing resource for the Markham community.

I am most satisfied with the Wi-Fi of the library, very fast and reliable. The computer workstations are also very speedy.

The 3D printer is an excellent resources as well as the other "Creative" opportunities at the library. I truly appreciate how Aniin Library provides more than the "Traditional" sources and acts as a community hub. It provides an opportunity for the community to become one, as a collective and creates a platform for these connections to occur.



# What Users Say about Library Branch

Sitting by the big window reading is a treat.

**Amazing place to work and socialise.** I wish, seating capacity should have been more as sometimes, there is no place to sit and work

I love how the rooms are assorted neatly with comfy chairs for students to collaborate. I also enjoy the architecture of this library. The arrangement is made such that it receives almost maximum sunlight (which is super essential for an individual)

Great in facilities and services. The staff are very friendly and welcoming. **We love to spend time there with our kids.** It is so lucky and pretty cool that we have this library which is close to our house!

It is a beautiful building, very modern, very accessible with parking, easy to use for people with mobility issues, beautiful big clean bathrooms.

Facility is very clean and welcoming. **I love all the natural light that comes in from the huge windows**

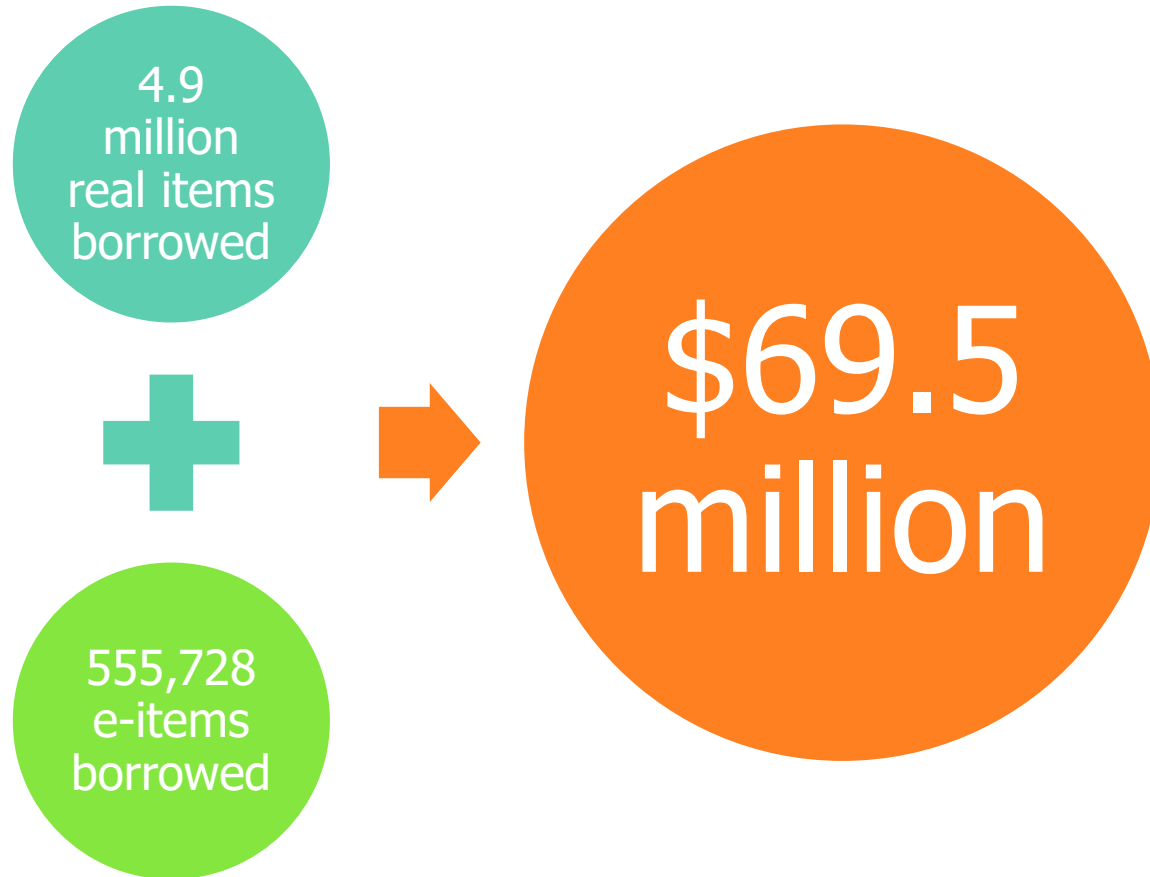






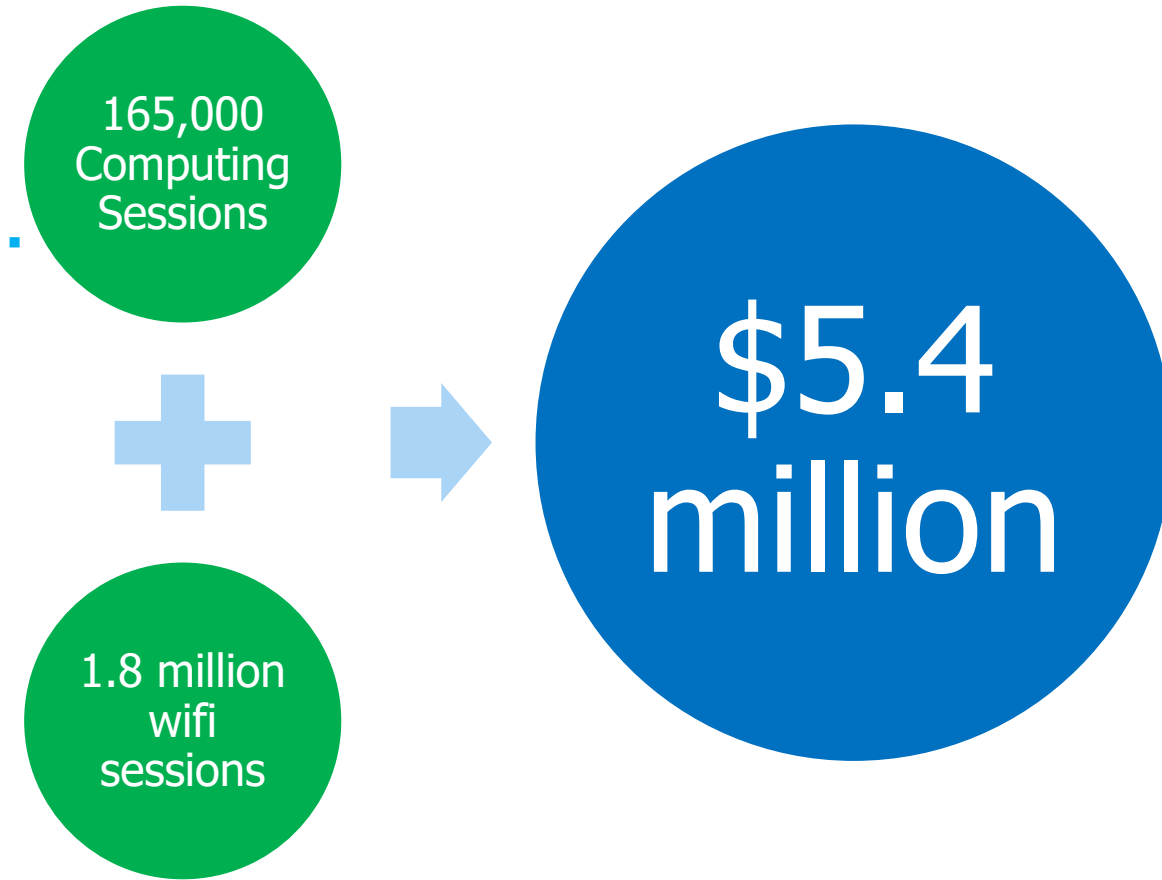
**Economic Impact**

# Economic impact of library collections





# Economic Impact: Computer & Wifi



# Economic Impact: Educational Programs

95,471  
students



\$1.25  
million





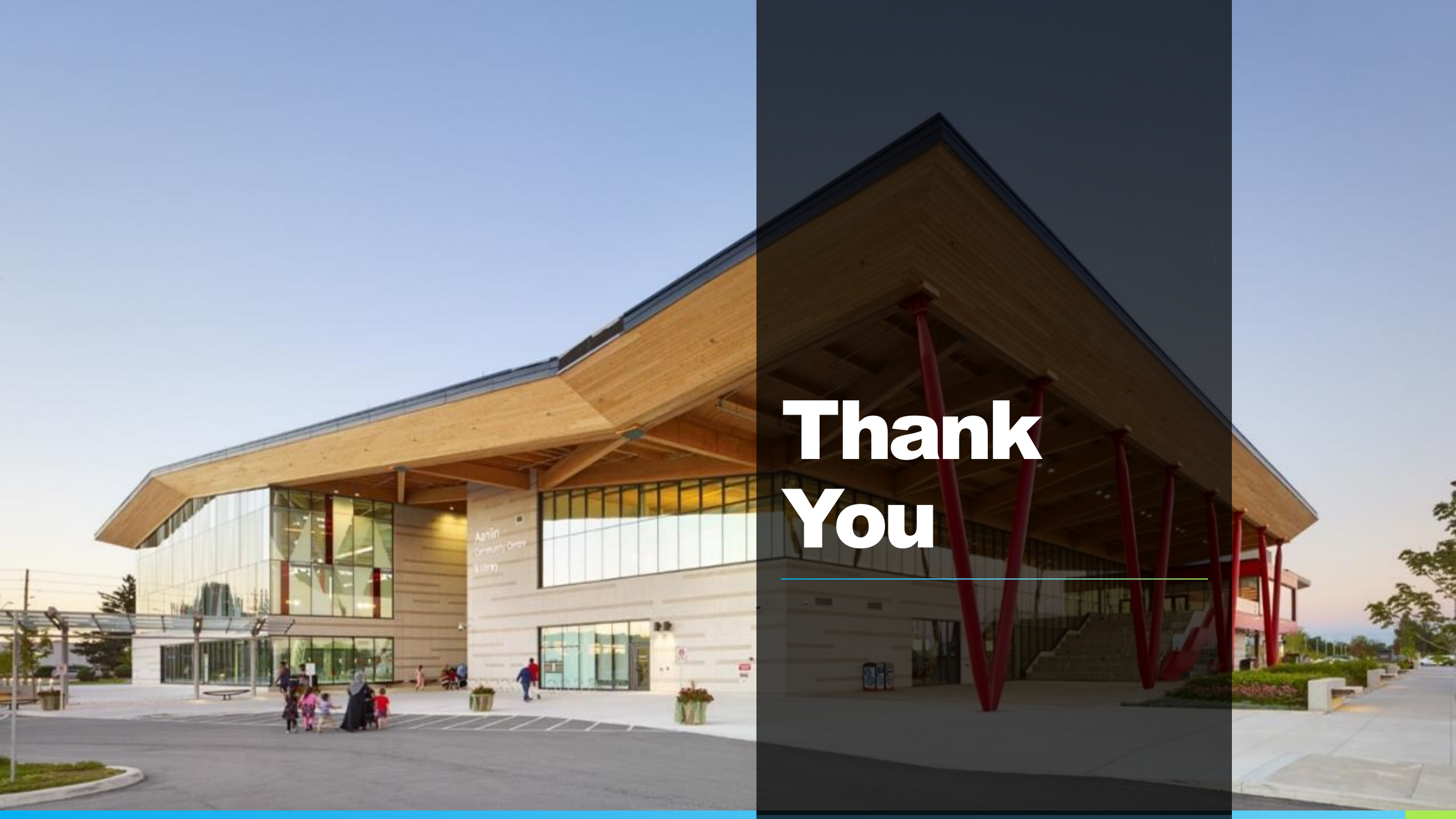
# Return on Investment (ROI)

\$1



\$5.72

Every dollar invested in  
MPL generated  
\$5.72 of value.  
Or the equivalent of  
\$275 per resident.



**Thank  
You**

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