

Report to: General Committee Meeting Date: May 6, 2025

**SUBJECT**: Staff Awarded Contracts for O1 2025

**PREPARED BY:** Alex Moore, Ext. 4711

## **RECOMMENDATION:**

1. THAT the report entitled "Staff Awarded Contracts for Q1 2025 be received; and,

2. That Staff be authorized and directed to do all things necessary to give effect to this resolution

## **PURPOSE:**

Pursuant to Part III section 15 of the Procurement Bylaw (No. 2017-8), a report shall be submitted to Council advising of awarded contracts greater than \$50,000. Under this report, Staff are advising Council of the contracts awarded by Staff for Q1 2025.

## **Key Points:**

- All purchases were in compliance with Procurement Bylaw 2017-8 and the City's Expenditure Control Policy
- 30 contract awards totaling \$18,549,304.31 were approved Q1 2025

## **BACKGROUND:**

Procurement advises the Council of all contracts awarded by the Chief Administrative Officer, Commissioners, or Directors with a total cost exceeding \$50,000. The Procurement Bylaw delegates authority to staff to award contracts if the contract award meets specific criteria. The following chart outlines the award limits under the Procurement Bylaw:

Dollar threshold	Within Criteria	Outside Criteria*
\$50,000 or greater, but less than \$100,000	Director	Commissioner
\$100,000 or greater, but less than \$350,000	Commissioner	CAO
\$350,000 or greater	CAO	Council

<sup>\*</sup> If one (1) of the noted criteria is not met then the contract award is identified as outside criteria and the approval authority is changed to either the Commissioner, CAO or Council.

- The Contract Award is to the lowest priced or highest ranked (as applicable), compliant Bidder
- The expenses relating to the goods/services being procured are included in the budget (Operating/Capital)
- The Contract Award is within the approved budget
- The term of the Contract is for a maximum of four (4) years
- There is no litigation between the Successful Bidder and the City at the time of Contract Award

There is no disqualified Bidder (which disqualified Bidder is also the lowest priced or highest ranked Bidder (as applicable) pursuant to the Quotation process) at the time of Contract Award

The following table provides a synopsis of the procurement activities during Q1 2025.

Procurement Activity	Number of Awards	Total Award Q1 - 2025
Request for Tender (T)	16	\$15,198,463.65
Request for Quotation (Q)	6	\$ 613,765.62
Request for Proposal (R)	3	\$1,939,431.68
Non-Competitive Procurement (S)	5	\$ 797,643.36
<b>Total Procurement Activity</b>	30	\$18,549,304.31

The following table provides a synopsis of the procurement award amounts by Commission during Q1 2025.

	Number of	
<b>Procurement by Commission</b>	Awards	Total Award Value Q1 - 2025
Development Services	10	\$1,219,665.23
Corporate Services	5	\$1,882,112.92
Community Services	15	\$15,447,526.16
<b>Total Procurement Activity</b>	30	\$18,549,304.31

**Request for Tender (T)** – is a method of procurement that is used when the exact specifications for the deliverables are known, there are two or more sources of supply, and the vendors are only required to submit pricing information. Requests for Tenders are awarded to the low bidder unless reference checks or past performance warrants rationale for not awarding the contract.

**Request for Quotation (Q)** – is a method of procurement similar to a request for tender except the procurement is of a low dollar value (less than \$100,000) and may be issued to a limited number of bidders who are invited to submit bids. Requests for Quotations are awarded to the low bidder unless reference checks or past performance warrants rationale for not awarding the contract.

**Request for Proposal (R)** – is a method of procurement that is used where the deliverables are not clearly specified, and it is anticipated that proponents may propose a variety of alternatives to fulfill the requirements. The evaluation of proposals includes both technical (70%) and financial (30%) evaluation and the award is made to the highest scoring proponent.

**Non-Competitive Procurement (S)** – is a method of procurement whereby the Treasurer and/or the Senior Manager, Procurement may in consultation with the applicable Director negotiate a contract for the supply of goods and services without a competitive process. These awards are generally required under circumstances where: there is only one source of supply; extension of existing contract would be beneficial to the City; specialized equipment or vehicles are being acquired; or it is deemed to be in the City's best interest to not to solicit a competitive bid.

Page 3

Meeting Date: May 6, 2025

# 1 Community Services Contract # 013-T-25 - Traffic Control Services Department Operations No. of Bids Vendor ATS Traffic Ltd. \$379,040.00 Award Amount Term: Award amount is for a four-year contract. #2 Contract # 018-T-25 - Rehabilitation of Street Department **Environmental Services Lighting System** No. of Bids Vendor BXF Infrastructures Inc. Award Amount \$215,856.34 Term: The work will be completed by December 2025. #3 Contract # 024-T-25 - Tree Stumping Department Operations No. of Bids 14 Vendor Gray's Landscaping & Snow \$479.406.84 **Award Amount** Term: Award amount is for a four-year contract. #4 Contract # 035-T-25 Yorktech Drive Culvert Department **Environmental Services** Rehabilitation No. of Bids 16 Vendor CMB Excavations & Grading Ltd. **Award Amount** \$324,486.40 Term: The work will be completed by September 2025. #5 Contract # 038-T-25 Milliken Mills Community Centre Department **Recreation Services** Pool Tile Replacement No. of Bids Vendor Safa Builders & Contractors \$364,748.54 **Award Amount** Term: The work will be completed by May 2025. #6 Contract # 039-Q-25 - Supply and Delivery of Department Operations **Greenhouse Soilless Mix** No. of Bids Vendor Les Tourbieres Berger LTEE Award Amount \$77.447.08 Term: Award amount is for a four-year contract.

Meeting Date: May 6, 2025

#7 Contract # 040-T-25 Horticulture Boulevard Department Operations Maintenance No. of Bids 14 Vendor CSL Group Ltd. Award Amount \$111,996.24 Term: Award amount is for a four-year contract. #8 Contract # 244-Q-24 - Consulting Engineering Services Department Waterworks for Upgrades to Four Pumping Stations No. of Bids T.Y. Lin International Canada Inc Vendor Term: The work will be completed by December 2026. **Award Amount** \$176,858.88 #9 Contract # 254-R-24 - Consulting Engineering Services Department ES - Infrastructure for Cast Iron Watermain Replacement (2025/2026) No. of Bids Vendor Accardi Engineering Group Ltd. Term: Award Amount \$1,617,186.41 Phase 1 design – Complete by December 2025. Phase 1 Contract Insp/Admin – Complete by December 2026. Phase 2 design – Complete by December 2026. Phase 1 Contract Insp/Admin – Complete by December 2027. #10 Contract # 282-T- 24 - Supply and Delivery of Garbage Department Operations Bags (1,140 cases annually (100 bags/case)) No. of Bids 20 Vendor Intergroup Facility Services Inc Term: Award amount is for a four-year contract. Award Amount \$168,649.84 #11 Contract # 283-T-24 - Supply and Delivery of Four Department Operations Hybrid 4x4 Pick-Up Trucks for Markham Fire Services No. of Bids Vendor Downtown Toyota Term: Vehicles will be delivered by June 2025. **Award Amount** \$293,238.44 #12 Contract # 297-T-24 - Curb Stop Rehabilitation / Department Operations **Replacement with Emergency Repair Program** No. of Bids 10 Vendor King Infrastructure Inc. (2025-2027) \$510,580.80 Term: Award amount is for a three-year contract. Award Amount #13 Contract # 299-T-24 - Block Tree Pruning (2025) Department Operations No. of Bids 1. W.M. Weller Tree Service 2. Shady Lane Tree Expert Vendor(s) 3. Davey Tree Expert of Canada **Award Amount** \$596,727.81 Term: The work will be completed by December 2025 and award amount is split between three vendors.

Meeting Date: May 6, 2025

#14		
Contract # 303-T-24 CIPP Watermain Rehabilitation	Department	ES - Infrastructure
	No. of Bids	3
	Vendor	Fer – Pal Construction Ltd.
	Award Amount	\$9,931,267.51
Term: The work will commence in mid-April 2025 and b	e completed within 1	40 days.
#15		
Contract # 029-R-25 Grass Cutting & Maintenance	Department	Operations
Services for Cemeteries, Various Parks and Fire	No. of Bids	19
Stations	Vendor	Industrial Property Services
	Award Amount	\$200,035.03
Term: The work will be completed by November 2025.		•
#16 Corporate Services		
Contract # - 036-S-24 ITS Enterprise Solutions IT	Department	ITS
Consultant – Contract Extension	No. of Bids	Non-Competitive Procurement
	Vendor	2301209 Ontario Inc.
	Award Amount	\$130,925.90
Term: Award amount is for a 12-month contract.		
#17		
Contract # 075-S-22 ITS Infrastructure Transformation	Department	ITS
Advisor	No. of Bids	Non-Competitive Procurement
	Vendor	1000135634 Ontario Inc
	Award Amount	\$105,122.85
Term: Award amount is for a 12-month contract.		
#18		
Contract # 082-Q-25 Markham Museum Baptist	Department	Sustainability & Asset/Mgmt
Church Renovation	No. of Bids	5
Church Renovation	Vendor	Safa Builders & Contractors
	Award Amount	\$159,727.08
Term: The work will be completed by June 2025.	/ Wara / Illiount	ψ133,727.00
#19		
Contract # 176-T-24 Window Cleaning Services	Department	Sustainability & Asset/Mgmt
	No. of Bids	14
	Vendor	Clean Crysta Services Inc.
Term: Award amount is for a four-year contract.	Award Amount	\$103,143.94

Meeting Date: May 6, 2025

#20 Contract # 212-T-24 Modernization of the Five Department Sustainability & Asset/Mgmt Elevators at the Civic Centre No. of Bids 3 Vendor CEE Elevator Service Ltd. Term: The work will be completed by December 2025. Award Amount \$1,383,193.15 **#21 Development Services** Contract # 001-S-25 Contract Extension for a Public Department Economic Growth, Culture **Art Curator** No. of Bids Non-Competitive Procurement Vendor Yan Wu \$ 68,789.76 Award Amount Term: Award amount is for a 12-month contract. #22 Contract # 016-T-25 Flato Markham Theatre Department Economic Growth, Culture Projection System Replacement No. of Bids Apex Sound & Light Corporation Vendor Award Amount \$116,920.61 Term: The work will be completed by April 2025. #23 Contract # 019-S-25 Wetland Design and Construction Department Planning & Urban Design Projects Within City-Owned Natural Area No. of Bids Non-Competitive Procurement Vendor TRCA Term: The work will be completed by December 2025. **Award Amount** \$156,700.00 Contract # 021-Q-25 - Landscape Architectural Department Planning & Urban Design Consulting Services, AODA Playground Refurbishments No. of Bids (24 Playground Pits) Vendor Serdika Consulting Inc. Term: The work will be completed by December Award Amount \$72.814.37 2025. #25 Contract # 022-Q-25 Landscape Architectural Department Planning & Urban Design Consulting Services, Playground Refurbishments (8 No. of Bids Parks) Vendor Tocher Heyblom Design Inc. Award Amount \$67,239.95 The work will be completed by November 2025. #26 Contract # 036-S-25 Forest Restoration Planting Department Planning & Urban Design Projects (Spring / Fall 2025) – Seven locations No. of Bids Non-Competitive Procurement Vendor TRCA Term: Spring / Fall 2025 planting. Award Amount \$336,104.85

Page 7

Meeting Date: May 6, 2025

#27		
Contract # 043-T-25 Shade Structure Rehabilitation	Department	Planning & Urban Design
and Replacement (11 locations)	No. of Bids	5
	Vendor	Laycon Construction Services Inc
Term: The work will be completed by June 2025.	Award Amount	\$114,448.96
#28		
Contract # 067-Q-25 Landscape Architectural Consulting Services, York Downs East Park, Phase 2	Department	Planning & Urban Design
	No. of Bids	6
	Vendor	RK & Associates Consulting Inc.
Term: The work will be completed by Fall 2026.	Award Amount	\$59,678.26
#29		
Contract # 279-R-24 - Consulting Services, City Initiated Site Specific Official Plan and Zoning By-law Amendment Applications Term: The work will be completed by Feb 2026.	Department	Planning & Urban Design
	No. of Bids	1
	Vendor	Arcadis Professional Services
	Award Amount	\$122,210.24
#30		
Contract # 290-T-24 Main Street Markham Public Art (Tree Grates, Fencing, Tree Guards)	Department	Art Gallery
	No. of Bids	5
	Vendor	Diamond Fabrication & Erecting
Term: The work will be completed by August 2025.	Award Amount	\$104,758.23

RECOMMENDED BY:	
Joseph Silva	Trinela Cane
Treasurer	Commissioner, Corporate Services